KBC Group / Bank

DEBT ROADSHOW

November 2012

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KBC Group - Investor Relations Office - E-mail: investor.relations@kbc.com

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Main strengths of KBC Group

- Well-developed bancassurance strategy and strong cross-selling capabilities
  - Strong franchise in Belgium with high and stable return levels (ROAC of 39% in 9M12)
  - Access to growth in 'new Europe' (most mature markets in the region)
- Resilient business performance
  - Underlying net group profit of 406m EUR for 3Q12, demonstrating resilience of commercial franchise
  - FY 2012 guidance for loan loss provisions in Ireland maintained at 500m-600m EUR
- Capital and liquidity positions further strengthened
  - Pro-forma Tier-1 ratio of 16.8% in 3Q12 at KBC Group, up from 15.4% in 2Q12
  - Estimated B3 CET at the end of 2013: 11.2% phased in (10.2% fully loaded), factoring in 4.67bn EUR repayment of YES instruments by end 2013 (of which a substantial part in 2012)
  - Continued strong liquidity position (82% LTD ratio), with 2012 funding needs covered. Covered bonds will support funding mix diversification, which will reduce funding costs
- Updated strategy
  - Groupwide communication updated strategy KBC 2013 and beyond: done
  - Preparation for implementation on 1st January 2013: on track
- Momentum maintained on divestments and derisking
  - Sales of KBL epb, Zagiel and KBC Lease Deutschland have been closed
  - GIIPS exposure reduced again, down 67% since the end of 2011
  - P&L sensitivity to CDO positions significantly reduced thanks to derisking activities

Contents

KBC at a glance

- KBC Group has a successful track record in bancassurance in its domestic market of Belgium and has been expanding to Central & Eastern Europe over the last 10 years

- Key data on KBC Group
  - Total market cap (mid-November 2012): 6.8bn EUR
  - Total assets: 270bn EUR at the end of 9M12
  - Total equity: 18bn EUR
  - Tier-1 ratio: 15.3% (13.4% core)

- Key data on KBC Bank
  - Total assets: 240bn EUR at the end of 9M12
  - Total equity: 12bn EUR
  - Tier-1 ratio: 12.8% (10.6% core)

- Credit ratings of KBC Bank

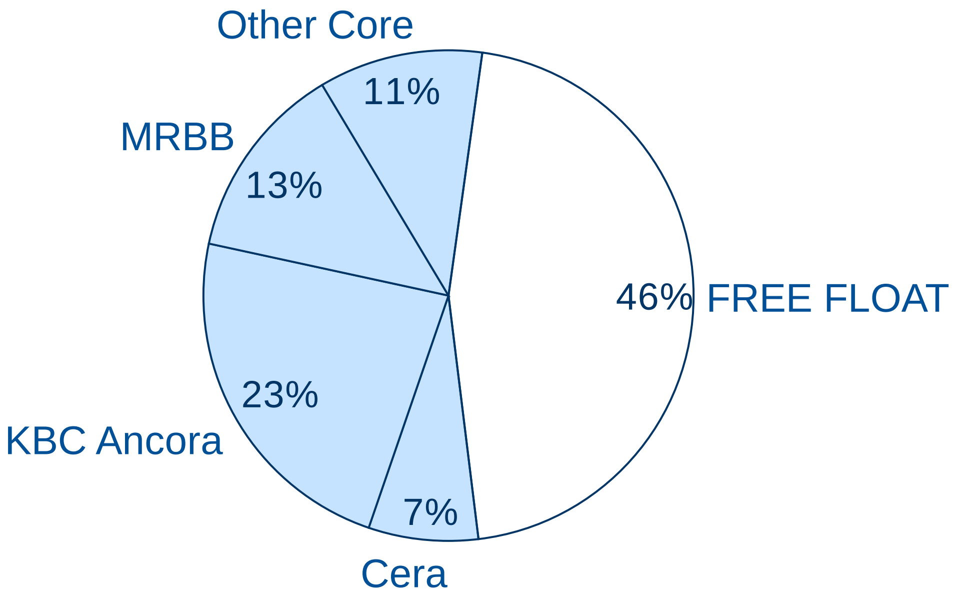
	S&P (Dec 2011)	**Moody's** (Jun 2012)	**Fitch** (Jul 2012)
Long-term	**A- / Stable**	**A3 / Stable**	**A- / Stable**
Short-term	A-2	Prime-2	F1

- Underlying net group profit of KBC Group in 9M12: 1,233m EUR, demonstrating resilience of commercial franchise

Stable shareholder structure

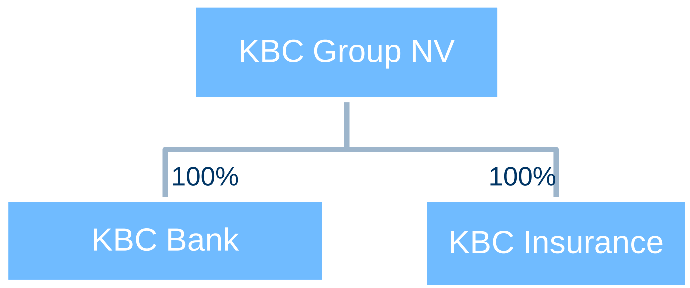
- Over 50% of KBC shares are owned by a syndicate of core shareholders, providing continuity to pursue long-term strategic goals. Committed shareholders include the Cera / KBC Ancora Group (co-operative investment company), the Belgian farmers' association (MRBB) and a group of industrialist families

- The free float is held mainly by a large variety of international institutional investors

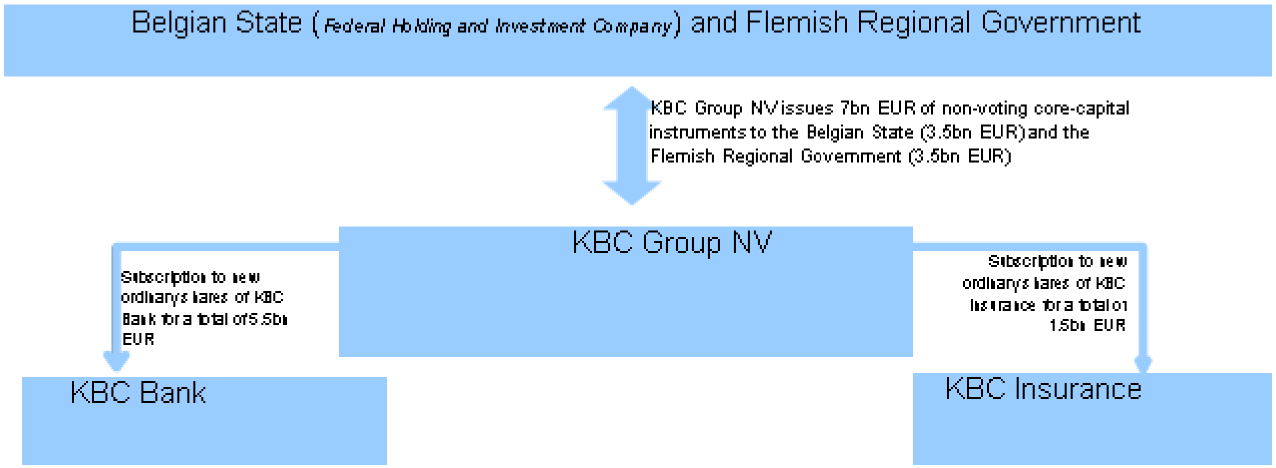


Group's legal structure

- **Group's legal structure**

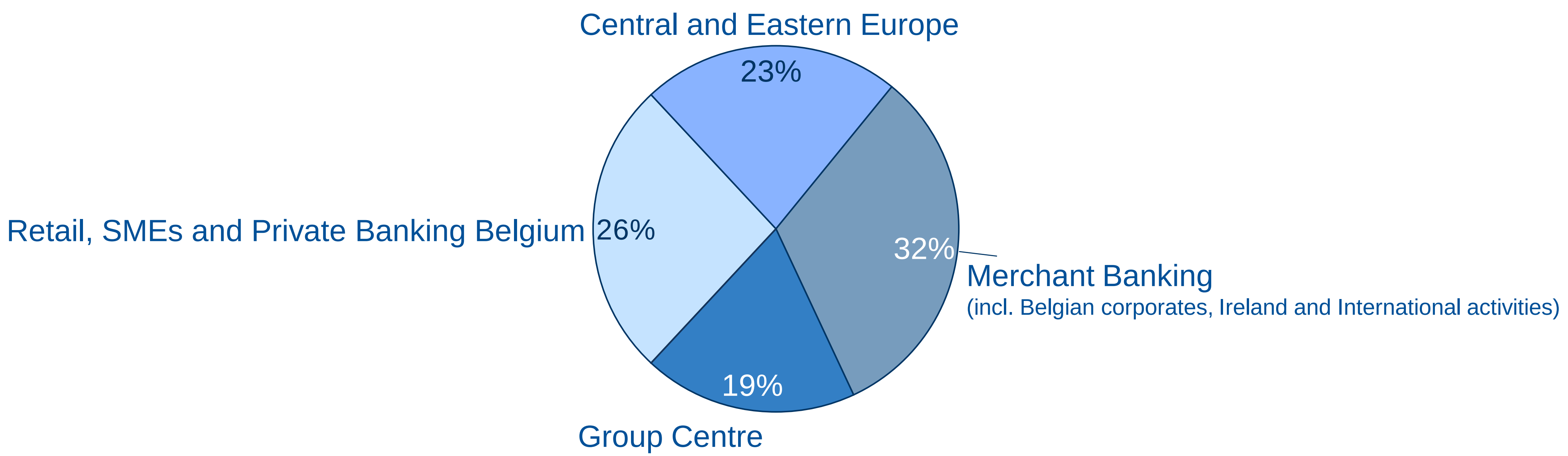


- **Overview of capital transactions with the Belgian State and the Flemish Regional Government**



Business profile of KBC Group

Breakdown of capital allocation as of 30 September 2012 per business unit



- KBC is a leading player (retail and SME bancassurance, private banking, commercial and local investment banking) in Belgium and our 4 core countries in CEE

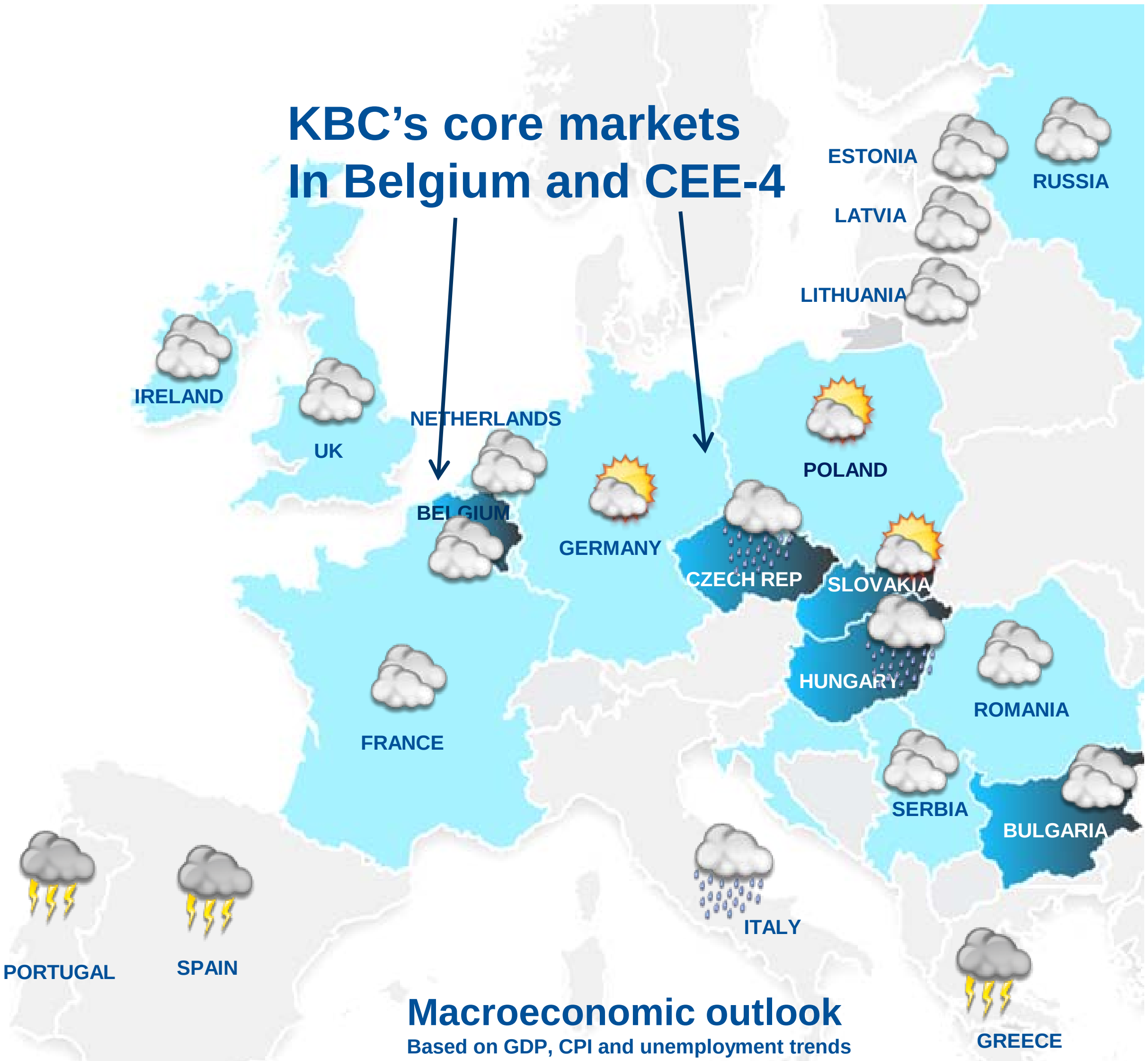
Market shares of KBC Bank in core markets

Market shares, as of end 2011***

	Belgium*	Czech Republic	Slovakia	Hungary	Bulgaria
(Inhabitants)	(10 million)	(10 million)	(5 million)	(10 million)	(8 million)
Loans and deposits	19%	20%**	10%	9%	3%
Investment funds	41%	31%	10%	20%	-

* Excluding Centea and Fidea
** Including 55% of the joint venture with CMSS
*** Market shares are based on preliminary figures

KBC's geographical presence



Macroeconomic outlook

Based on GDP, CPI and unemployment trends
Inspired by Financial Times

KBC'S CORE MARKETS

Belgium (Moody's Aa3)
Total assets: 166bn EUR

Czech Republic (A1)
Total assets: 38bn EUR

Hungary (Ba1)
Total assets: 9bn EUR

Slovakia (A2)
Total assets: 6bn EUR

Bulgaria (Baa2)
Total assets: 1bn EUR

KBC'S NON-CORE MARKETS

Ireland (Moody's Ba1)
Total assets: 18bn EUR

Poland (A2)
Total assets: 11bn EUR

Russia (Baa1)
Total assets: 2.5bn EUR

Serbia (not rated)
Total assets: 0.3bn EUR

Romania (Baa3)
Total assets: 0.03bn EUR

Real GDP growth outlook for core markets
Source: KBC data, November 2012

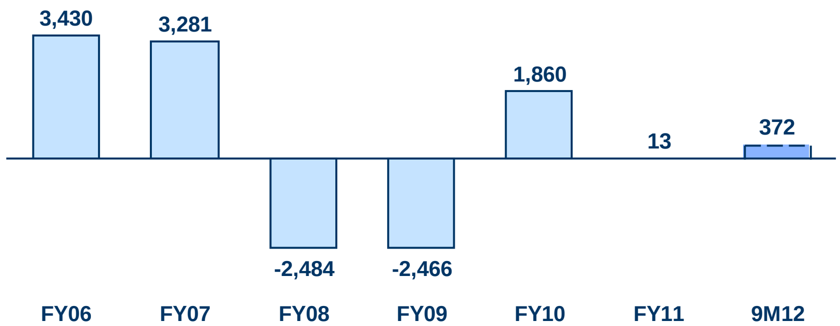
	% of assets	2011a	2012e	2013e
SK	2%	+3.3%	+2.5%	+2.5%
BE	61%	+1.9%	-0.1%	+1.1%
CZ	14%	+1.7%	-1.1%	+0.8%
BG	1%	+1.7%	+0.8%	+1.6%
HU	3%	+1.6%	-1.2%	+0.5%

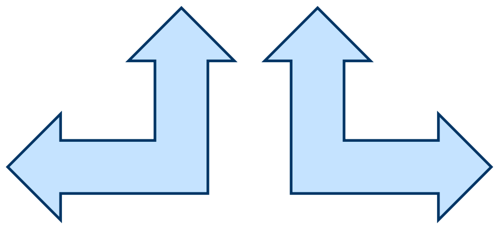
Contents

Earnings capacity

Amounts in EUR million
for KBC Group

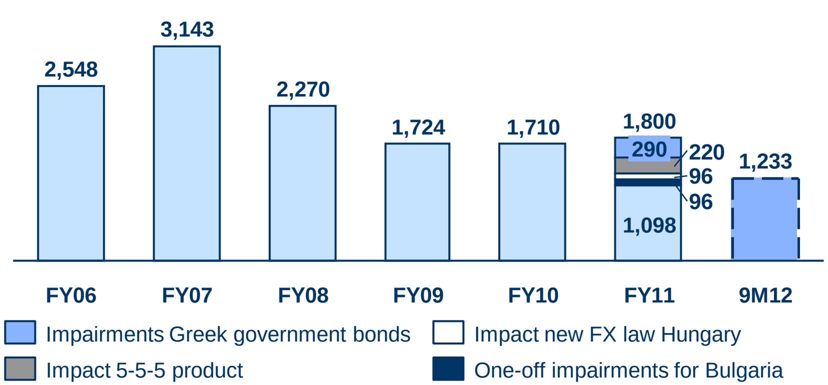
Reported net profit





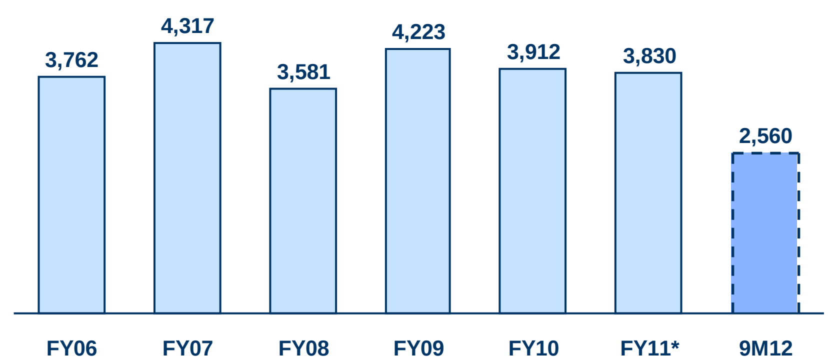
Excl. exceptional items

Underlying net profit



Excl. exceptional items and cyclical effects of credit provisions

Underlying gross operating income (pre-impairments)



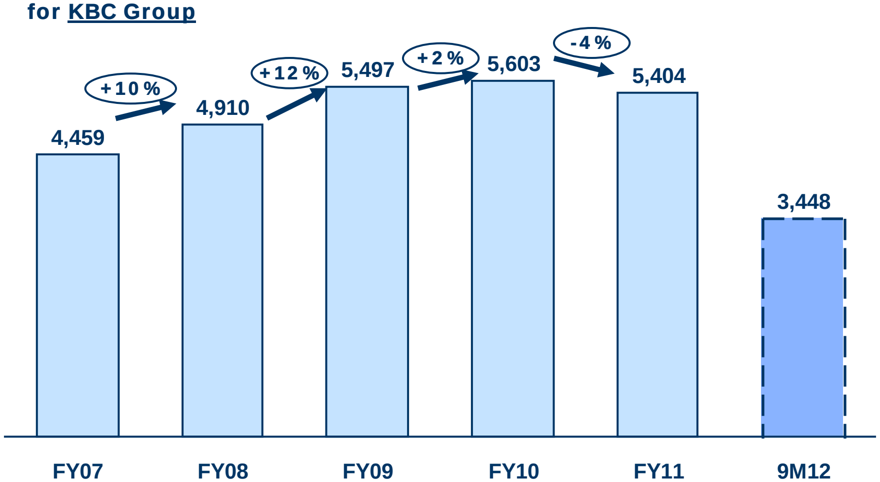
* FY11 with neutralisation of impact of 5-5-5 bonds

Net interest income and margin

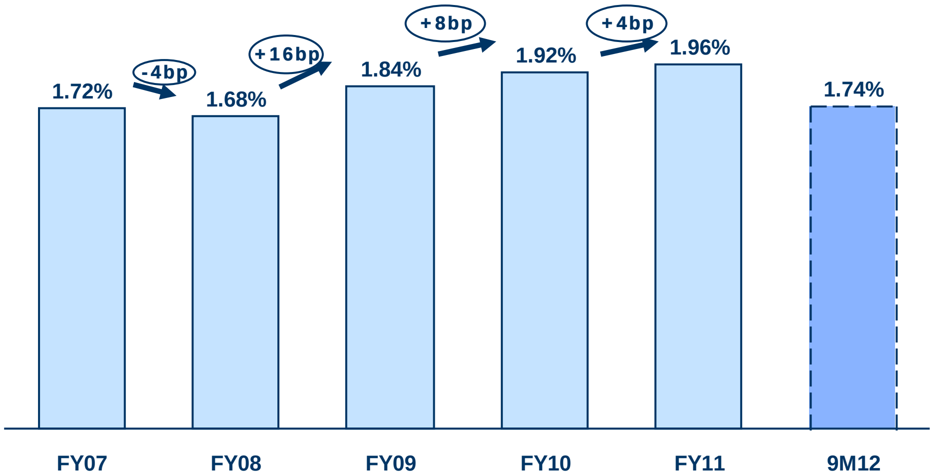
- Excluding deconsolidated entities, net interest income fell by 9% y-o-y in 9M12. The NIM decreased 22bps YTD to 1.74% at the end of 9M12, partly due to lower reinvestment yields given the reduced GIIPS exposure and higher senior debt costs. However, commercial margins remained sound
- In 9M12, loan volumes rose by 2% y-o-y on a comparable basis, with continued growth in our home markets (+6% y-o-y in both the BE BU and CEE BU)
- Deposit volumes in our core markets increased (+4% y-o-y in BE BU and +3% y-o-y in CEE BU)

Underlying net interest income
(worldwide)

Amounts in EUR million for KBC Group



Net interest margin
(worldwide)



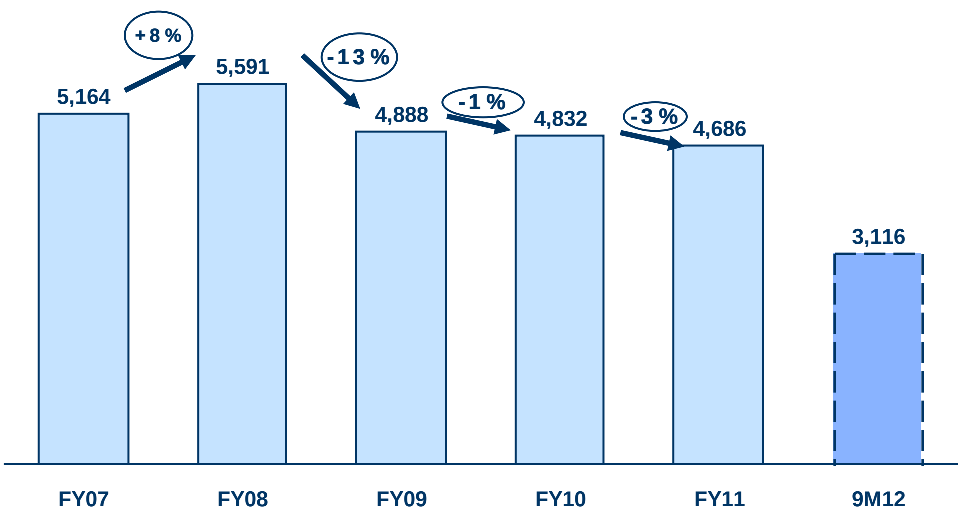
Continued tight cost control, loan loss provisions roughly stabilised

- Lower operating expenses (-3% y-o-y) in 2011, reflecting divestments and deduction from the Hungarian banking tax related to the FX mortgage impairments. In 9M12, operating expenses fell by 12% y-o-y. Excluding deconsolidated entities, costs stabilised y-o-y in 9M12

- In 2011, loan loss provisions were significantly lower (-10% y-o-y). In 9M12, loan loss provisions roughly stabilised, despite the 460m EUR loan losses booked at KBC Bank Ireland (in line with guidance) in 9M12 (versus ‘only’ 281m EUR loan losses at KBCI in 9M11)

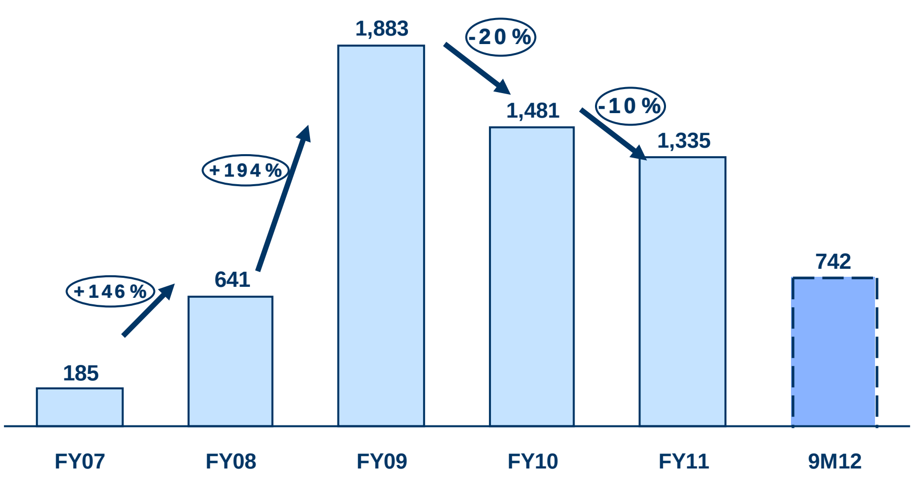
Underlying operating expenses (worldwide)

Amounts in EUR million for KBC Group



Underlying loan loss provisions (worldwide)

Amounts in EUR million for KBC Group



Loan loss experience at KBC

	9M12 credit cost ratio	FY 2011 credit cost ratio	FY 2010 credit cost ratio	FY 2009 credit cost ratio	Average '99 –'10	Peak '99 –'10
Belgium	**0.06%**	**0.10%**	0.15%	0.15%	0.16%	0.31%
CEE	**0.40%**	**1.59%***	1.16%	2.11%	1.05%	2.75%
Merchant	**1.38%****	**1.36%****	1.38%**	1.19%	0.55%	1.38%**
Group Centre	**0.85%**	**0.32%**	1.17%	1.58%		
Total	**0.63%*****	**0.82%**	0.91%	1.11%	0.45%	1.11%

Credit cost ratio: amount of losses incurred on troubled loans as a % of total average outstanding loan portfolio

* The high credit cost ratio at CEE is attributable entirely to Bulgaria (very illiquid domestic real estate market) and K&H Bank (impact of new law on FX mortgages) in 2H11

** The high credit cost ratio at Merchant Banking is due in full to KBC Bank Ireland

*** Credit cost ratio fell to 0.63% in 9M12 (from 0.82% in FY11). Excluding KBC Bank Ireland, the credit cost ratio stood at a very low 0.27% in 9M12

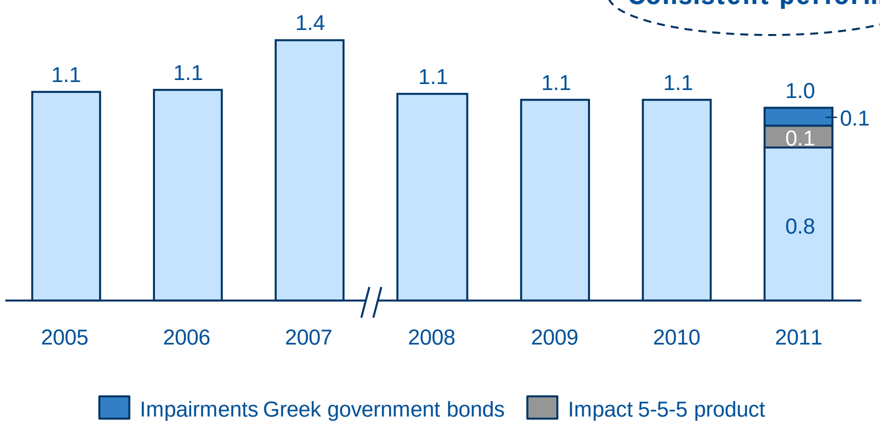
Satisfying FY results in home markets

Underlying performance

Underlying net profit Belgium (retail)

2011 ROAC: 27%

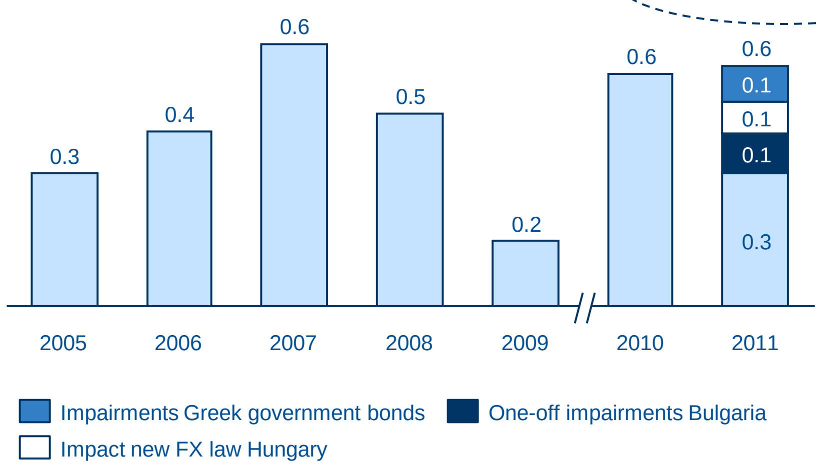
Consistent performer



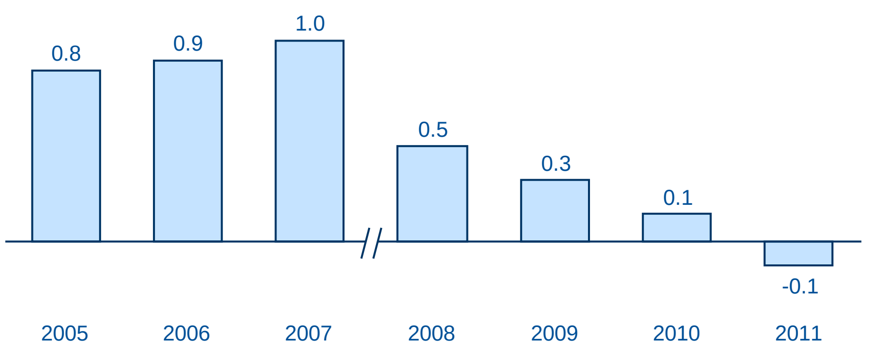
Underlying net profit CEE

2011 ROAC: 11%

Consistent performer

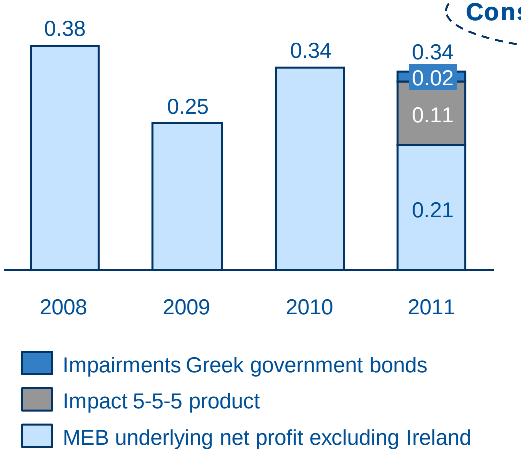


Underlying net profit Merchant Banking (BE + Intl) (affected by Ireland)



Underlying net profit MEB excluding Ireland

Consistent performer



Amounts in bn EUR

Contents

Balance sheet risks?
(KBC Bank consolidated at end 9M12)

Total Assets: 240bn EUR

- Tangible & intangible fixed assets (incl. Investment property): 4bn EUR
- Loan book: 131bn EUR (Loans and advances to customers) — 1. Credit quality
- Trading assets: 21bn EUR — 2. Trading exposure
- Investment portfolio: 41bn EUR — 3. 'Toxic' assets; 4. Sovereign bonds
- Other (incl. interbank loans): 43bn EUR

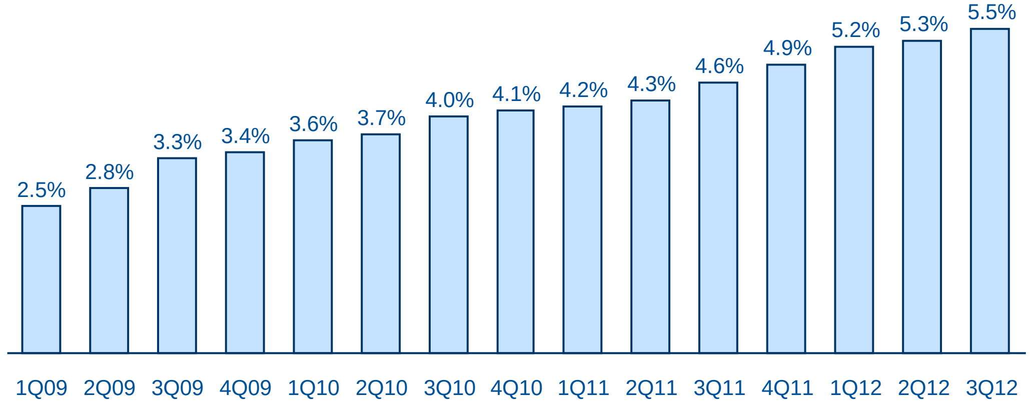
Total Liabilities & Equity: 240bn EUR

- Parent shareholders' equity: 11bn EUR — Capital adequacy
- Funding and deposit base: 167bn EUR — Liquidity position
- Trading liabilities: 20bn EUR
- Other (incl. interbank deposits): 42bn EUR

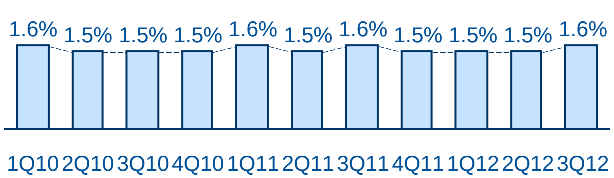
Credit quality

- Customer loan book: 131bn EUR at end 9M12
  - 41% residential mortgages
  - 3% consumer finance
  - 11% other retail loans
  - 46% SME/corporate loans
- Largely sold through own branches

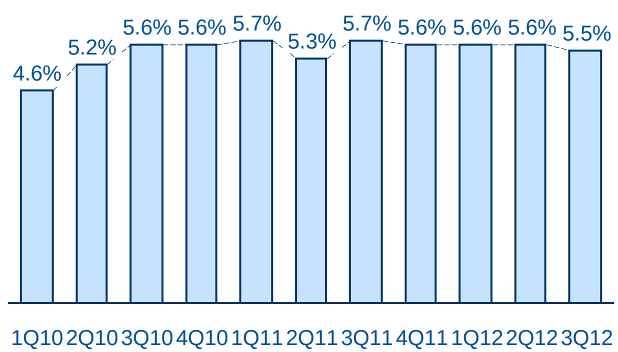
NPL ratio at GROUP level



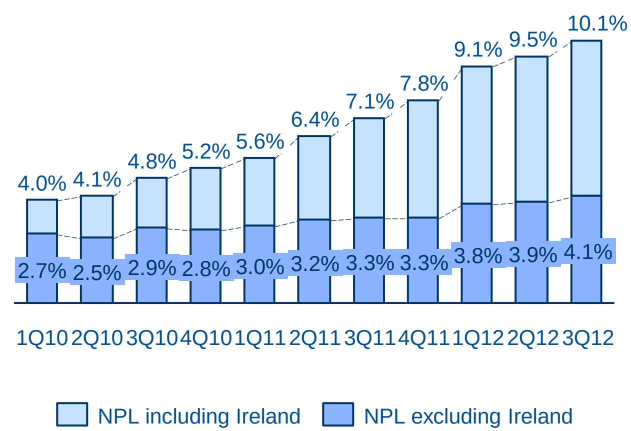
NPL ratio BELGIUM BU



NPL ratio CEE BU



NPL ratio MEB BU



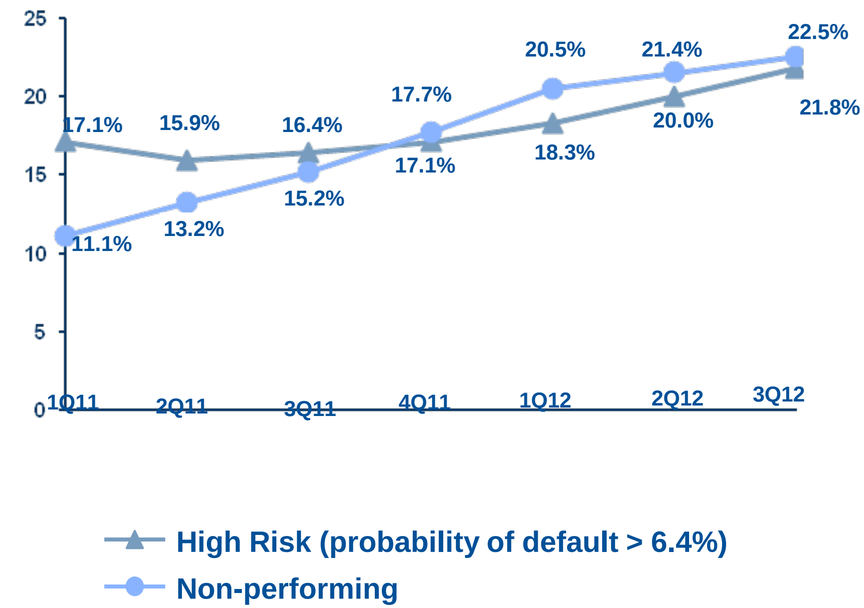
Ireland

- Loan loss provisions in 3Q12 of 129m EUR (136m EUR in 2Q12). The loss after tax in 3Q12 was 71m EUR
- Emerging stabilisation in parts of the domestic economy and an improvement in financial sentiment towards Ireland. Slightly better than expected tax revenues, broadly flat unemployment and a range of survey indicators reflect a tentative turning point in domestic activity of late
- There are signs that the housing market may have bottomed out in terms of prices and transaction levels
- KBCI is implementing longer term mortgage resolution options as part of its Mortgage Arrears Resolution Strategy that should restore a significant number of customers back to financial stability. KBCI's comprehensive outreach programme continues to have positive results
- The Personal Insolvency Bill is expected to be enacted in 1Q13. The degree of impact on the KBCI mortgage portfolio will be determined by the final parameters including: (i) the voting rights of creditors, (ii) requirement for borrowers prior cooperation and (iii) the upper debt limit in the Personal Insolvency Arrangement
- Commercial customers operating in the Irish domestic market continue to face a challenging environment
- Successful retail deposit campaign with expanded product offering. Increased gross retail deposit levels of +0.9bn EUR (YTD) to 1.7bn EUR and new customer accounts of c. 16,000 to end 3Q12
- Local tier-1 ratio to 11.36% at the end of 3Q12 through a capital increase of 100m EUR (11.12% at the end of 2Q12)

Irish loan book – key figures as at September 2012

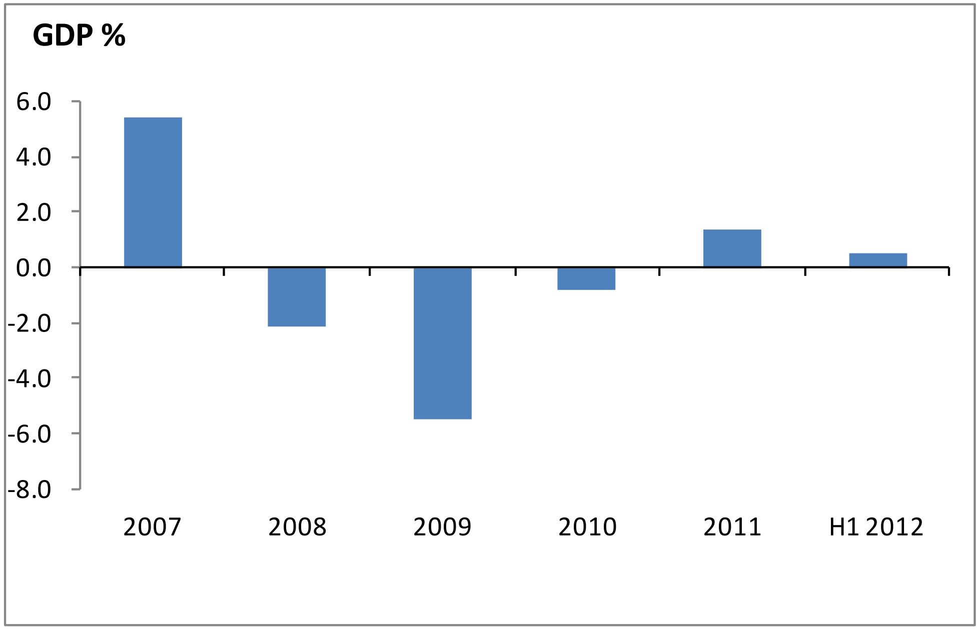
Loan portfolio	Outstanding	NPL	NPL coverage
Owner occupied mortgages	9.4bn	16.9%	31%
Buy to let mortgages	3.2bn	28.0%	40%
SME /corporate	1.8bn	17.8%	70%
Real estate investment	1.3bn	28.6%	62%
Real estate development	0.5bn	90.7%	73%
	16.2bn	22.5%	45%

Proportion of High Risk and NPLs

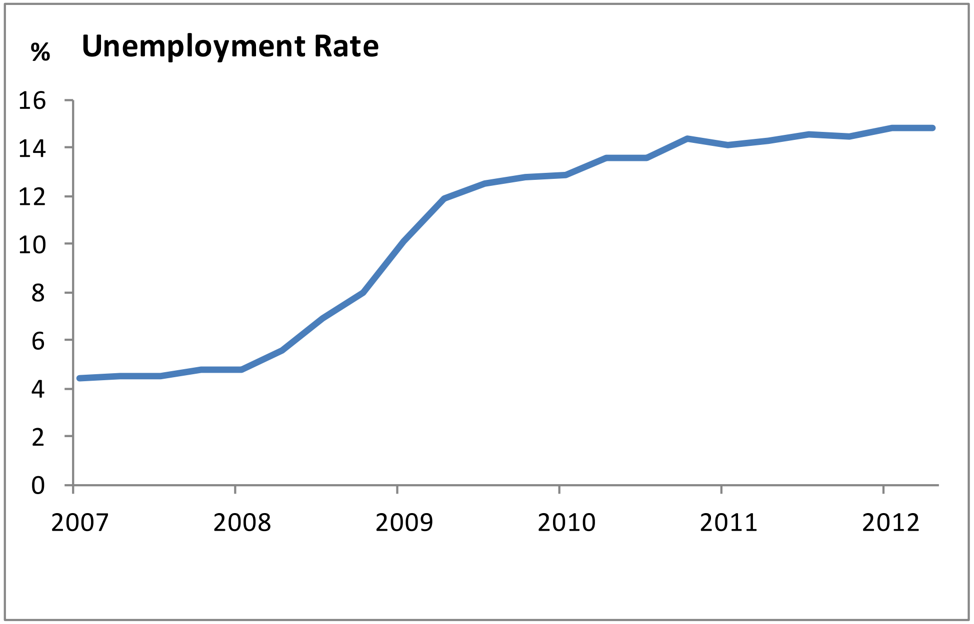


Ireland (2) Key indicators show tentative signs of stabilisation

Continuing tentative signs of GDP stabilisation.

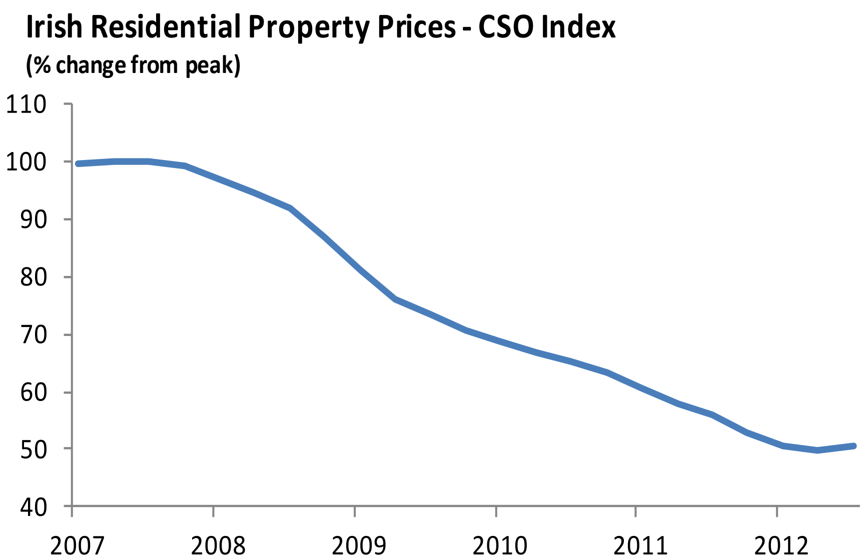


Unemployment rate has remained broadly stable through 2012

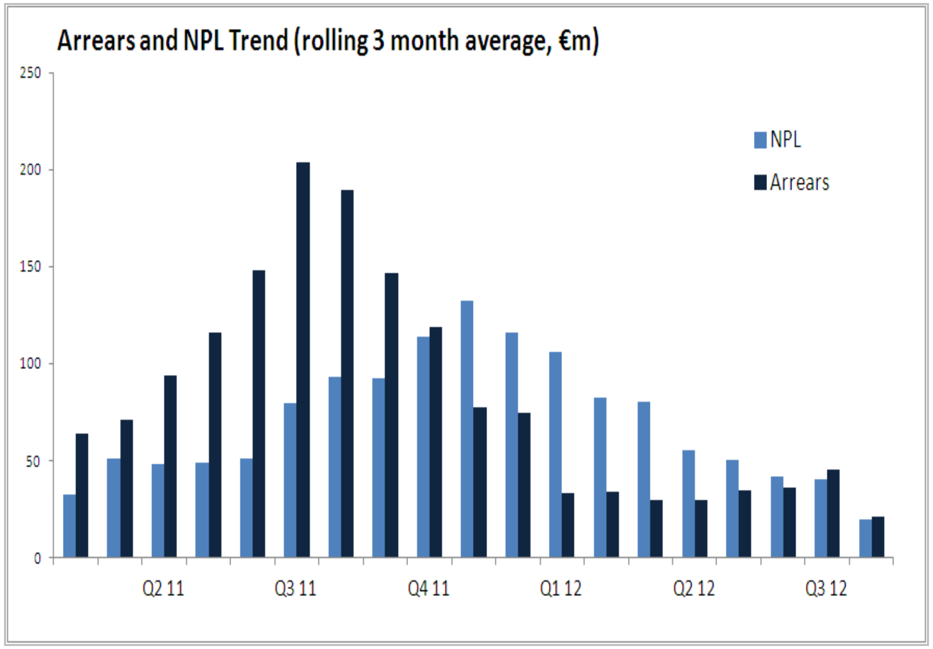


Ireland (3) Key indicators show tentative signs of stabilisation

Residential property prices have increased in each of the last 3 months



Reduction in residential mortgage arrears & NPL growth continuing year to date in 2012



Hungary

- 3Q12 **underlying net profit** at the K&H Group amounted to 36m EUR (35m EUR YTD, including full-year bank tax)

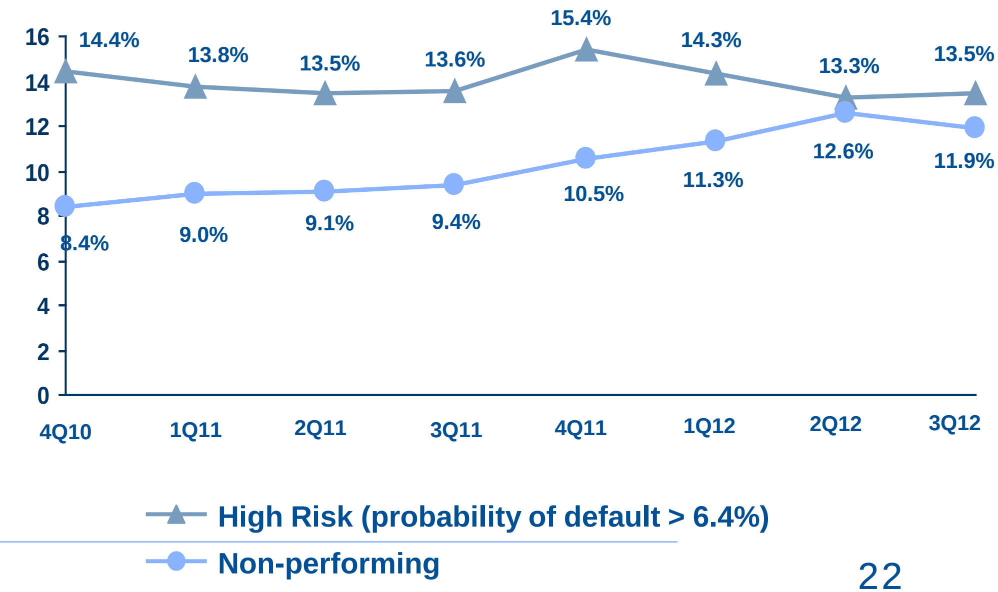
- 3Q12 **loan loss provisions** amounted to 6m EUR (28m EUR in 1Q12 and 3m EUR in 2Q12). The credit cost ratio came to 0.86% YTD versus 1.66% in 9M11. The favourable figures in 3Q12 are due to:
    - continued stable trends in corporate and SME portfolios
    - Re-launch of the bank's own easement programme in June
    - positive trends of performing clients signing up for the accumulation loan under the government FX debtor relief programme

- **NPL** declined to 11.9% in 3Q12 (12.6% in 2Q12)
    - NPL Retail: 17.9% in 3Q12 (19.4% in 2Q12):
        - Increase in retail NPL until May 2012
        - Starting from June, the rise in delinquencies slowed down primarily due to the re-launch of the bank's own easement programme and first positive signs of the accumulation loan programme

Hungarian loan book – key figures as at 30 Sep 2012

Loan portfolio	Outstanding	NPL	NPL coverage
SME/Corporate	2.7bn	7.5%	63%
Retail	2.6bn	16.5%	64%
o/w private	2.2bn	17.9%	63%
o/w companies	0.4bn	9.9%	70%
	5.3bn	11.9%	64%

Proportion of High Risk and NPLs



Hungary (2)

Municipal loans

The government has announced that it will launch a second phase in the consolidation of municipal debt, whereby a total amount of 612bn HUF (2.2bn EUR) in debt will be taken over by the State. Details have not yet been announced, and consultations are going on among the relevant Ministries and the Hungarian Banking Association

Banking tax

The government originally intended to phase out banking tax in two waves (half it in 2013 and reduce to average European level from 2014). Based on recent announcements in 2013, it will be kept at the level of 2012 (57m EUR pre-tax for K&H)

Financial transaction levy

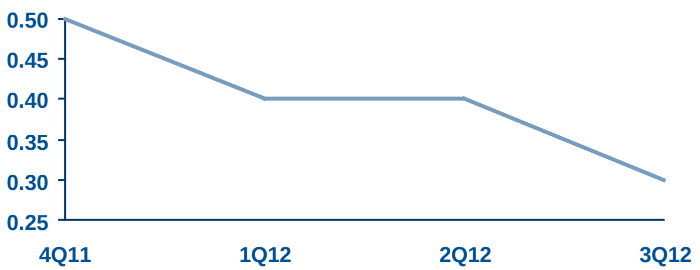
As of 1 Jan 2013 a financial transaction levy will be introduced. The general rate of the levy will be 0.3% for cash transactions and 0.2% for other transactions (with certain exceptions), with a cap of 6,000 HUF per transaction. Since it has an impact on the cost structure of the banks, it will prompt them to readjust their fee structure. The gross amount of the levy is estimated to be annually approx. 43m EUR pre-tax for K&H. The final version of the law is not yet passed in the parliament

Update on outstanding* CDO exposure at KBC (3Q 2012)

Outstanding CDO exposure (bn EUR)	Notional	Outstanding markdowns
- CDO exposure protected with MBIA - Other CDO exposure	10.1 5.5	-0.6 -3.5
TOTAL	15.6	-4.1

Amounts in bn EUR	Total
Outstanding value adjustments Claimed and settled losses - Of which impact of settled credit events	-4.1 -2.2 -2.1

Negative P&L impact (bn EUR) of a 50% widening in corporate and ABS credit spreads**



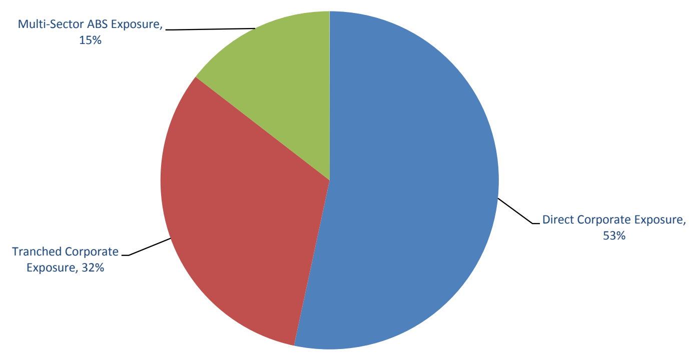
- The total notional amount remained stable over the last quarter. The outstanding markdowns decreased as a result of the credit spread tightening.
- Claimed and settled losses amounted to 2.2bn EUR
- Within the scope of the sensitivity tests, the value adjustments reflect a 10.7% cumulative loss in the underlying corporate risk (approx. 85% of the underlying collateral consists of corporate reference names)
- P/L sensitivity significantly reduced thanks to derisking activities
- Reminder: CDO exposure largely written down or covered by a State guarantee

* Figures exclude all expired, unwound or terminated CDO positions
** Taking into account the guarantee transacted with the Belgian State and a provision rate for MBIA at 70%

Breakdown of KBC's CDOs originated by KBC FP

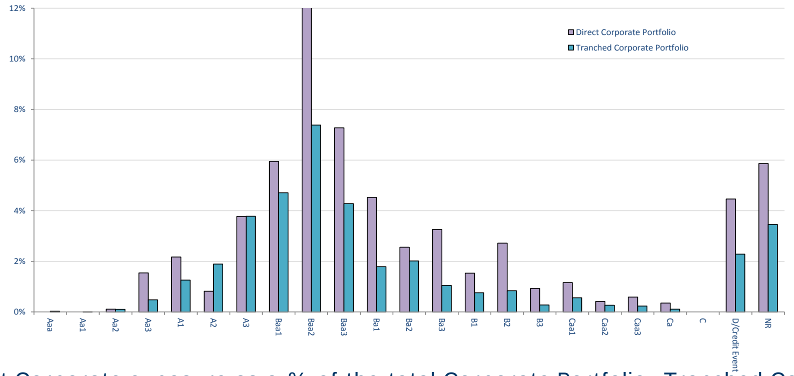
(figures as of 9 October 2012)

Breakdown of assets underlying KBC's CDOs originated by KBC FP*



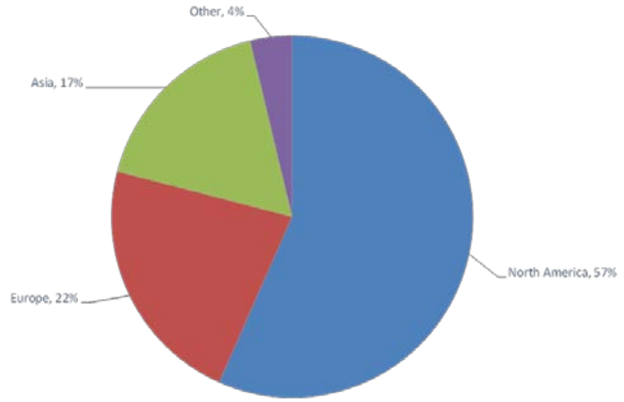
* % of total initial deal (notional)

Corporate breakdown by ratings *



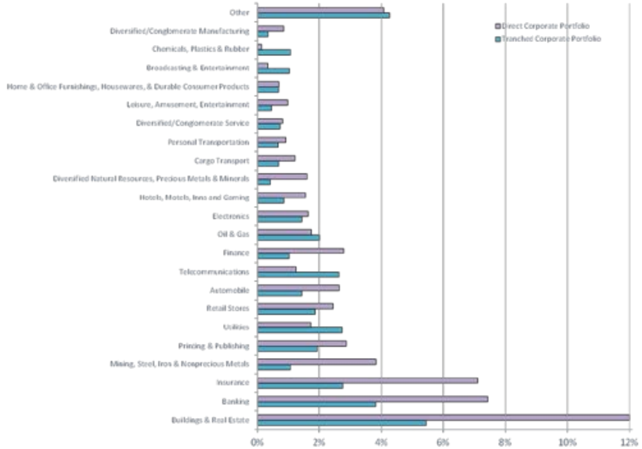
* Direct Corporate exposure as a % of the total Corporate Portfolio; Tranched Corporate exposure as a % of total Corporate Portfolio; Figures based on Moody's Ratings

Corporate break down by region*



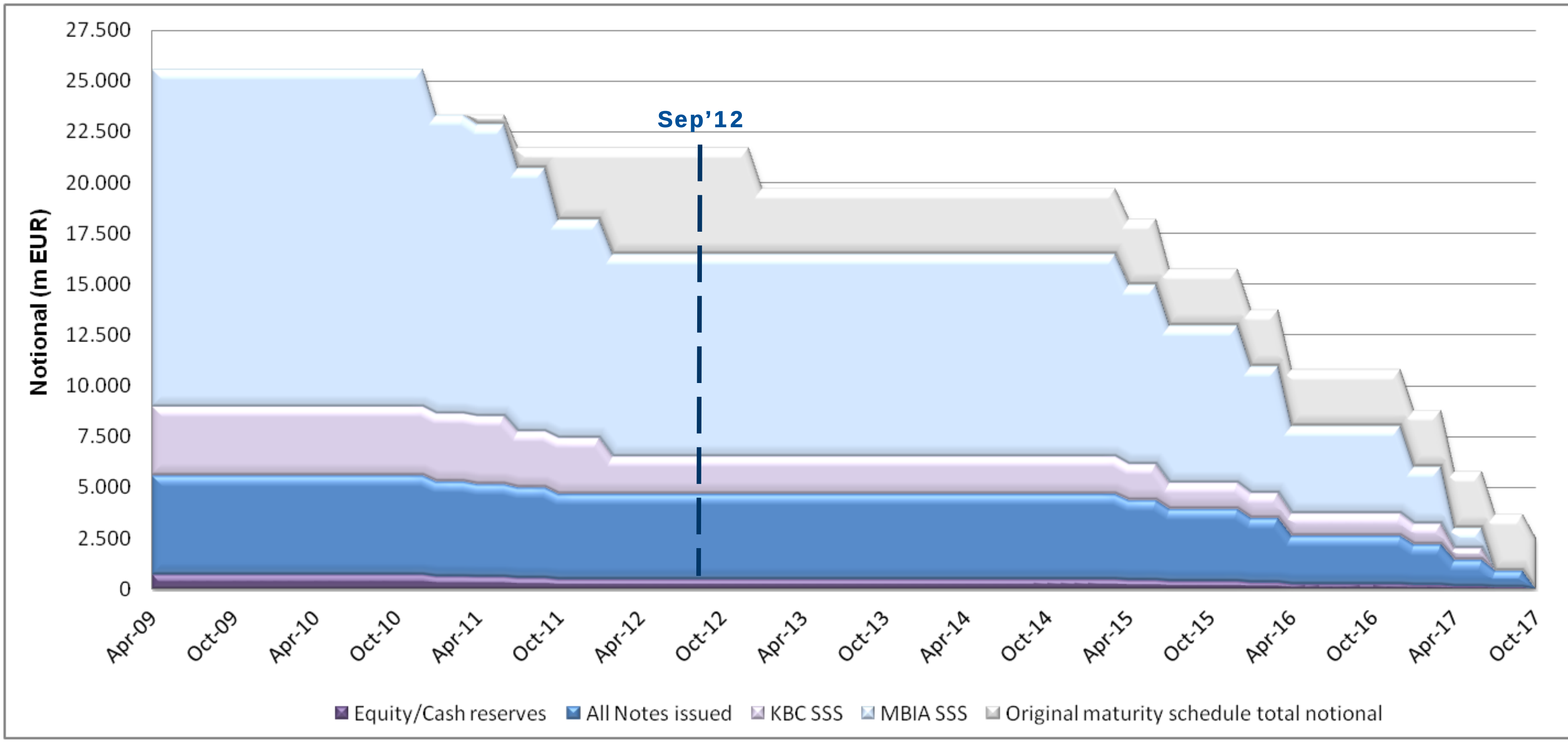
* Direct and Tranched Corporate exposure as a % of the total Corporate Portfolio

Corporate breakdown by industry *



* Direct Corporate exposure as a % of the total Corporate Portfolio; Tranched Corporate exposure as a % of the total Corporate Portfolio

Maturity schedule of the CDOs issued by KBC FP



GIIPS exposure down by 67% since end of 2011

Breakdown of government bond portfolio, banking and insurance (carrying value in bn EUR)

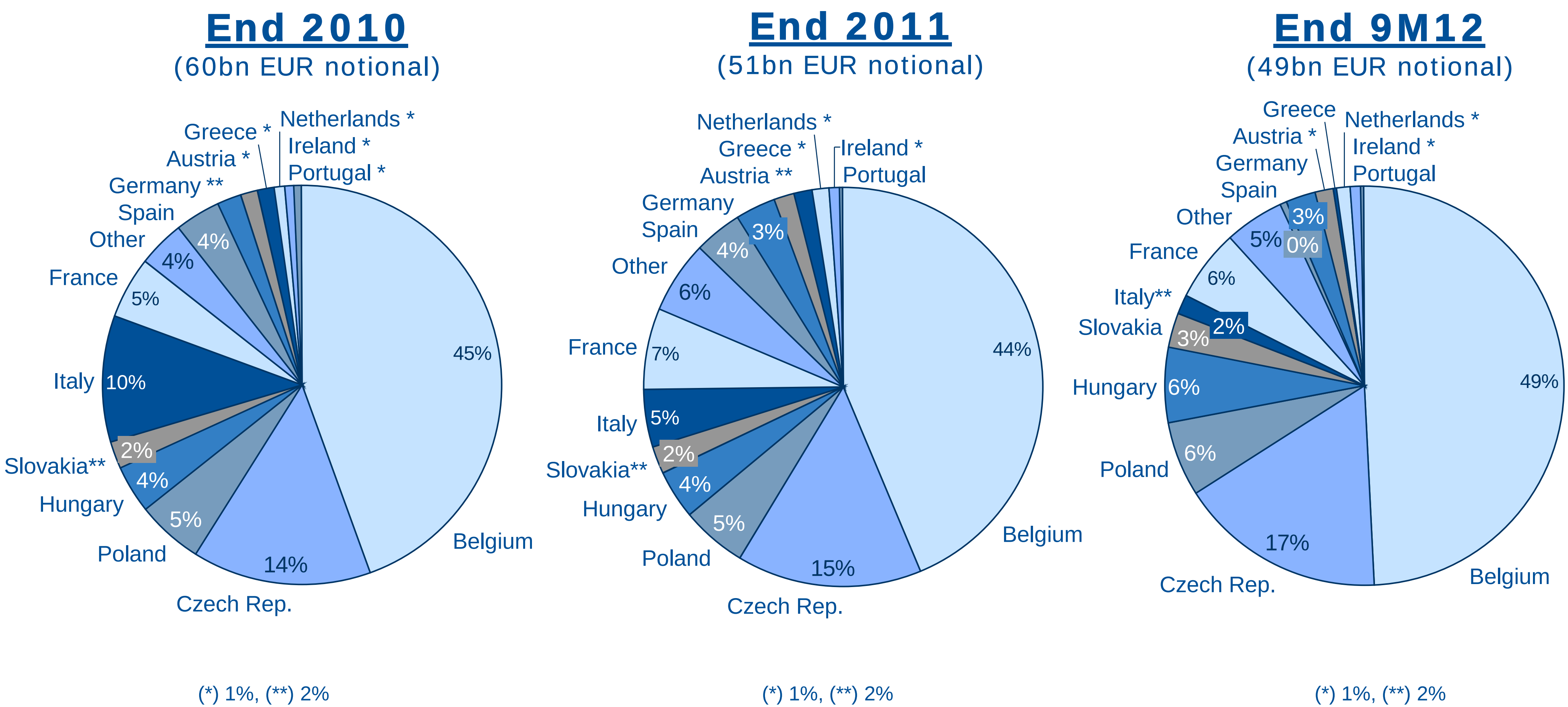
	End 2010	End 1Q11	End 2Q11	End 3Q11	End 2011	End 1Q12	End 2Q12	End 3Q12
Greece	0.6	0.6	0.5	0.3	0.2	0.0	0.0	0.0
Ireland	0.5	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Italy	6.4	6.2	6.1	3.8	2.1	2.0	1.4	0.8
Portugal	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.1
Spain	2.2	2.2	2.2	2.1	1.9	1.9	0.3	0.2
TOTAL	**10.0**	**9.7**	**9.6**	**6.7**	**4.8**	**4.4**	**2.3**	**1.6**

Year-to-date, KBC Group has reduced its GIIPS exposure (carrying amount) by roughly 67%:

- Greece: reduction of 0.2bn EUR
- Italy: reduction of 1.3bn EUR
- Spain: reduction of 1.7bn EUR
- **TOTAL** **reduction of 3.2bn EUR**

Government bond portfolio (KBC Group)

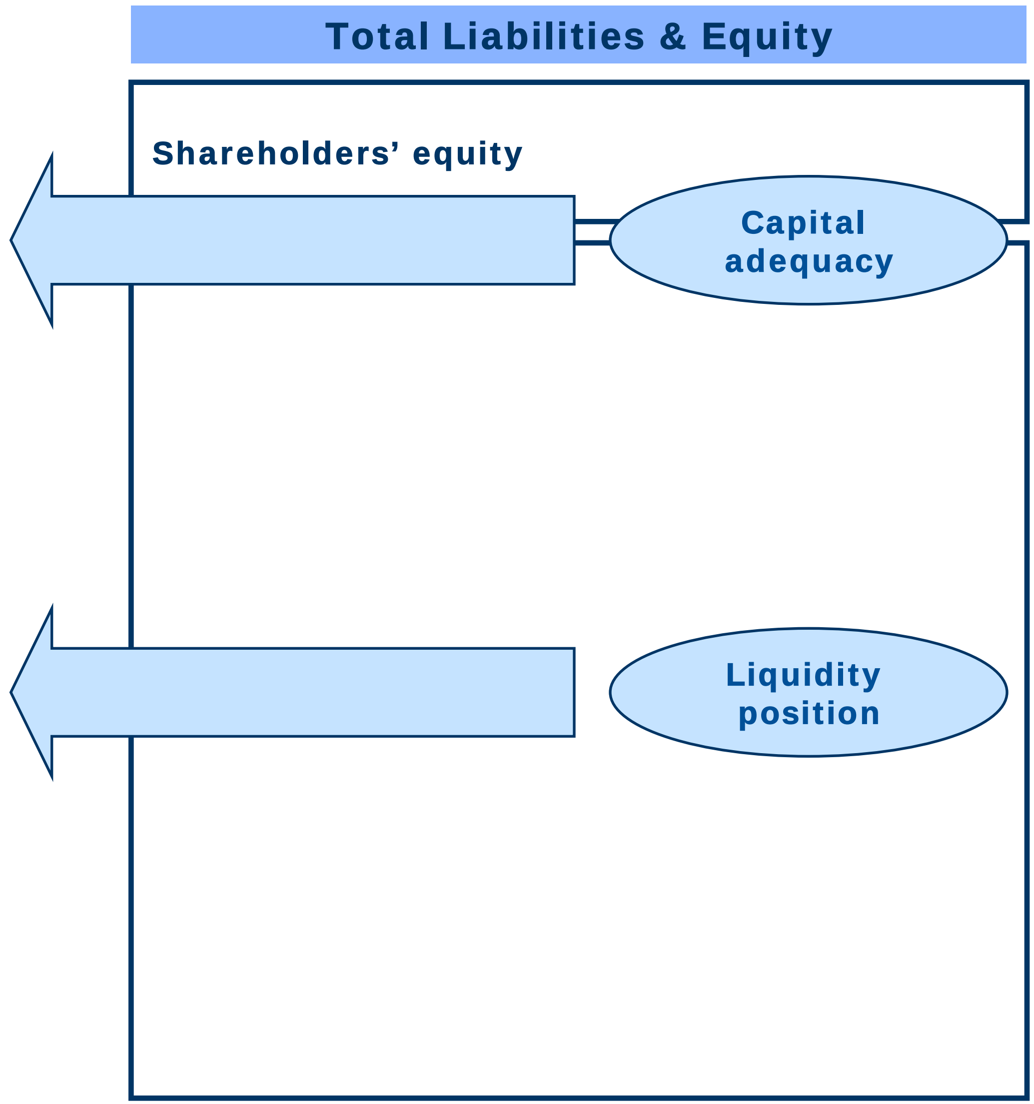
- Notional investment of 49bn EUR in government bonds (excl. trading book) at end 9M12, primarily as a result of a significant excess liquidity position and the reinvestment of insurance reserves into fixed-income instruments



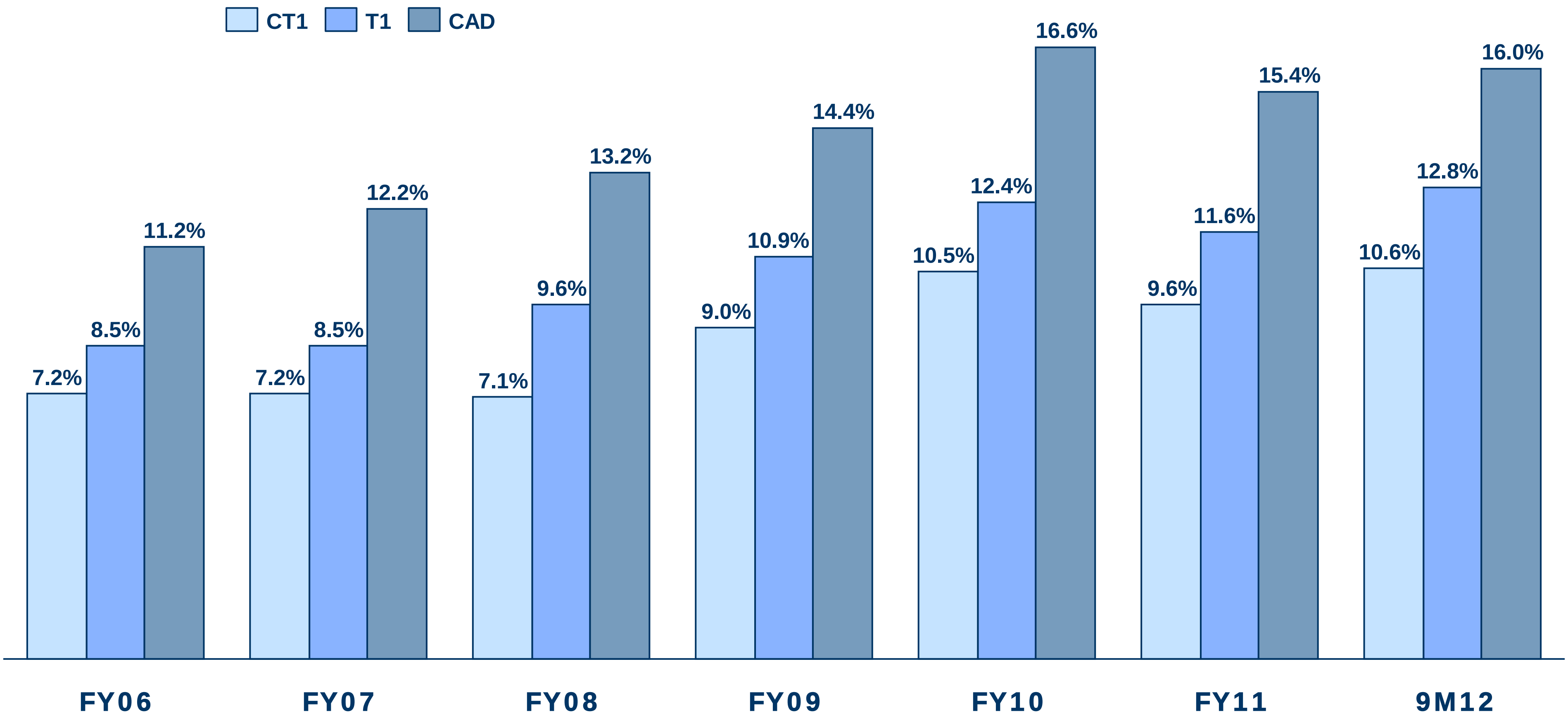
Contents

Solvency and liquidity position

- With core tier-1 ratio of 10.6% at KBC Bank (excl. KBL *epb*) and 13.4% at KBC Group, KBC is well positioned to pursue organic growth
- With loan-to-deposit ratio at 82%, need for refinancing in the market is limited compared to peers
- Based on a preliminary analysis, funding & solvency seem to be manageable in light of the new ‘Basel’ proposals

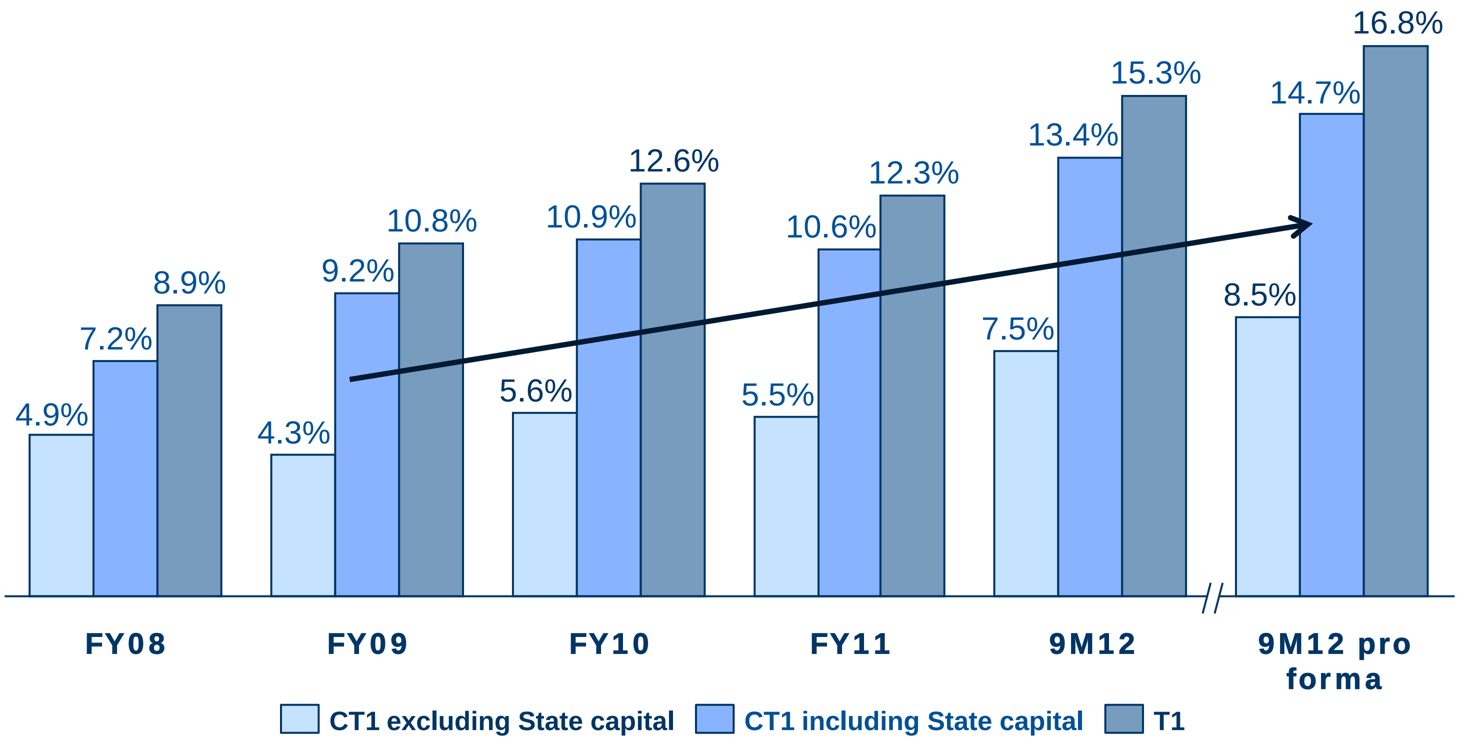


Improved capital ratios at KBC Bank (excl. KBL)



Strong capital position

- Strong tier-1 ratio of 15.3% (16.8% pro forma) at KBC Group as at end 9M12
- Pro forma core tier-1 ratio – including the effect of the sale of Kredyt Bank (not yet closed) and the impact of the sale of treasury shares – of 14.7% at KBC Group

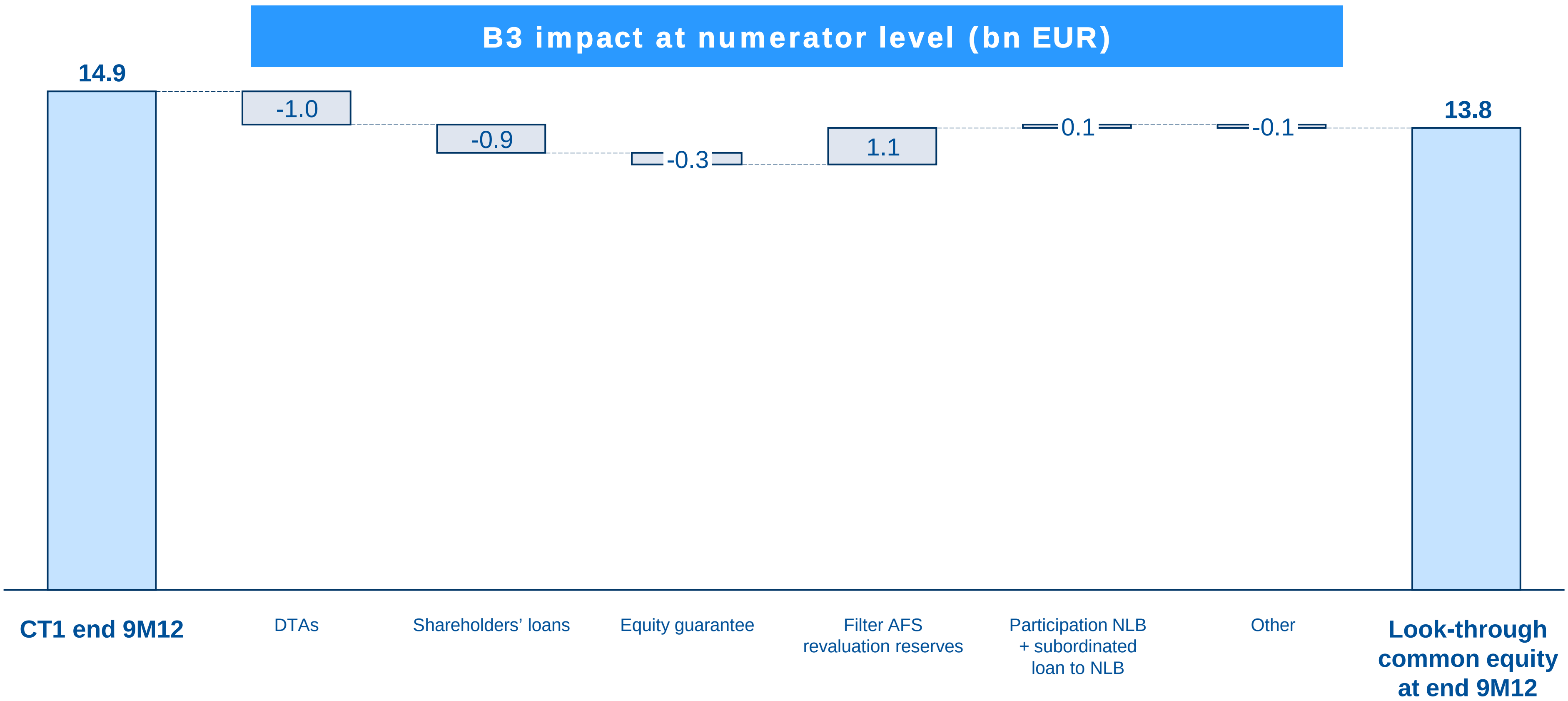


* 9M12 pro forma CT1 includes 1) the impact of divestment agreements already signed, but not yet concluded (Kredyt Bank) and 2) the impact of the sale of treasury shares

Assessment of state aid position

- First repayment of 500m EUR to the Federal Government in January 2012 plus 15% penalty
- Next reimbursement will be made once the common equity target has been decided by the National Bank of Belgium
- We are continuing our efforts to ensure that 4.67bn EUR in state aid (before any penalty) is reimbursed by the end of 2013, as set out in the European plan, with a substantial part being repaid before the end of 2012

Look-through common equity at end 9M12
From phased in to fully loaded B3 at numerator level
(given remaining YES being part of common equity as agreed with local regulator)



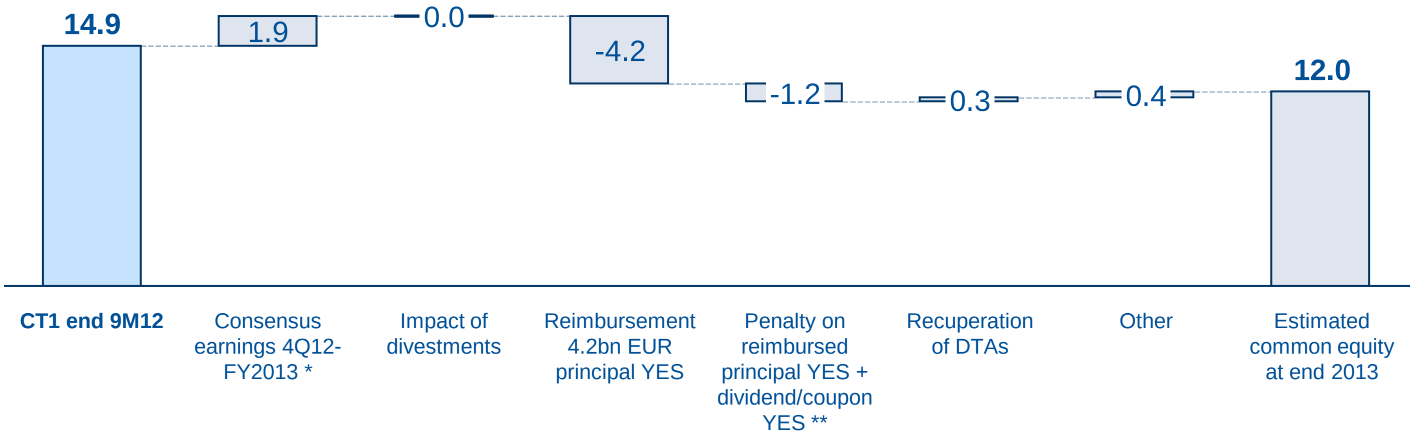
CoreTier 1 capital = phased in B3 Common Equity at end 9M12 (numerator level)

Phased in B3 common equity ratio of approx. 12.6% at end 9M12

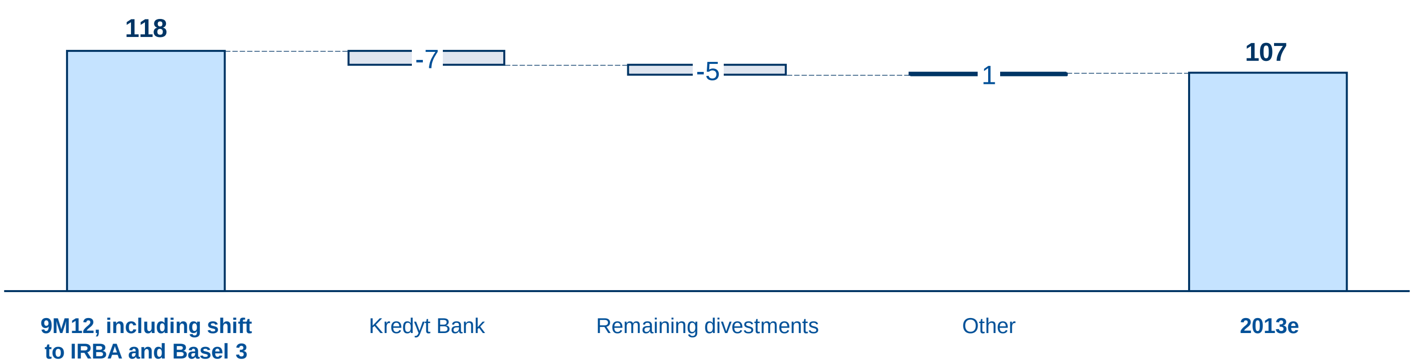
Fully loaded B3 common equity ratio of approx. 11.7% at end 9M12

Estimated common equity at end 2013 Phased in B3 (given remaining YES being part of common equity as agreed with local regulator)

B3 impact at numerator level (bn EUR)



RWA impact (bn EUR)



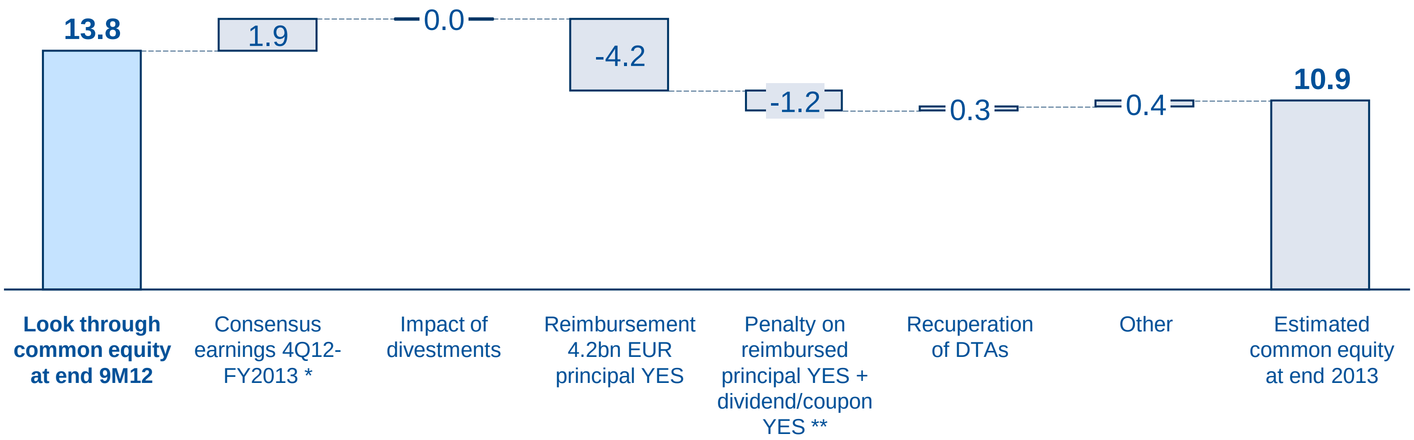
- Phased in B3 common equity ratio of approx. 12.6% at end 9M12
- Phased in B3 common equity ratio of approx. 11.2% at end 2013

* Based on earnings consensus of sell-side equity analysts

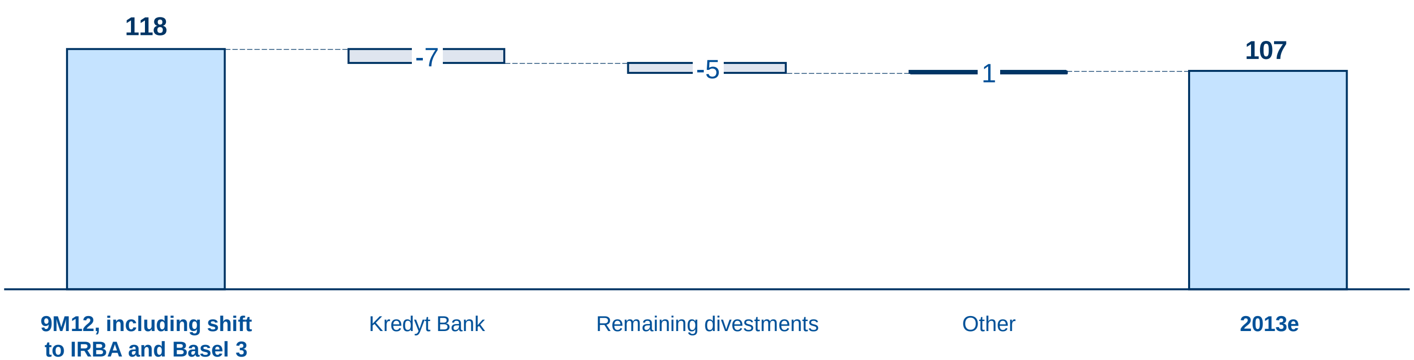
** For indicative purposes only

Estimated common equity at end 2013
Fully loaded B3 (given remaining YES being part of common equity as agreed with local regulator)

B3 impact at numerator level (bn EUR)



RWA impact (bn EUR)



- Fully loaded B3 common equity ratio of approx. 11.7% at end 9M12
- Fully loaded B3 common equity ratio of approx. 10.2% at end 2013

* Based on earnings consensus of sell-side equity analysts

** For indicative purposes only

A solid liquidity position (1)

- Strong liquidity position strengthened even more by a solid increase in the liquid asset buffer

- 2012 funding needs covered and buffer established given:

  - Long-term funding needs decrease as steps to reduce RWA continue

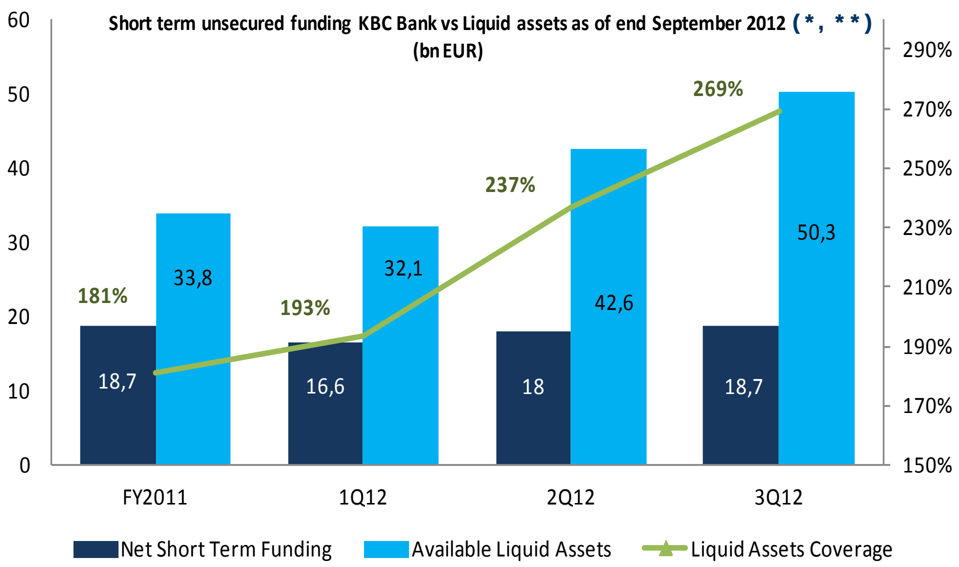
  - The issue of 2.75bn EUR unsecured long-term debt YTD (of which 0.5bn EUR on 4y issued in 3Q12)

  - Moreover, substantial increases in stable funding have been registered in different entities of the Bank Group

- Legislative framework for covered bond in Belgium in place. KBC is in the process of obtaining a license from the NBB to issue covered bonds

- KBC plans its first covered bond issue in 4Q12/1Q13. This will enable KBC to further diversify its investor base and funding mix, which will reduce funding costs

A solid liquidity position (2)



* According to IFRS5, the situation at 28/09/2012 (right-hand side) excludes the in-divestment entities (Absolut Bank, Kredyt Bank, KBC Deutschland, KBC Banka, ADB, KBL)

** Graphs are based on Note 18 of KBC's quarterly report, except for the 'available liquid assets' and 'liquid assets coverage',which is based on the Treasury Management Report of KBC Group

The liquid asset buffer increased substantially in comparison with the end of June 2012, due to the following factors:

- Increasing investments in highly liquid assets and positive MtM
- The automation of the credit claims pledging process allows KBC to pledge more than 4bn EUR's worth (after haircuts) of loans at NBB
- The total amount of unencumbered assets increased substantially as less secured funding was attracted

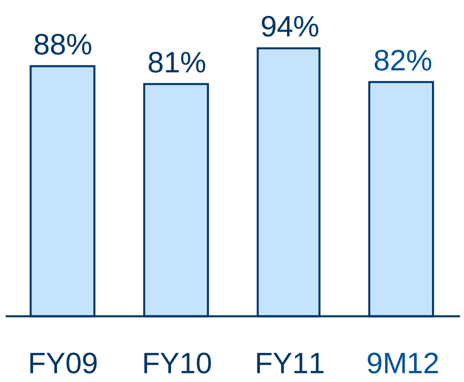
Therefore, the already strong liquidity position has improved further as:

- **Unencumbered assets are more than double the amount of the net recourse on short-term wholesale funding**
- **Funding from non-wholesale markets is stable funding from core customer segments in our home markets**

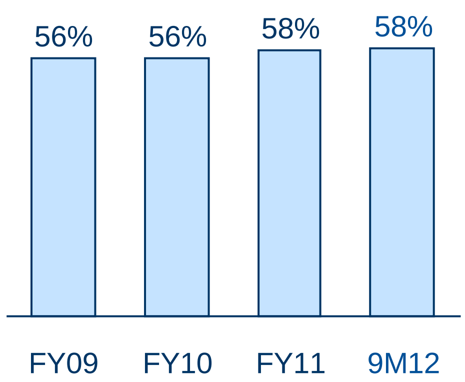
A solid liquidity position (3)

- LTD ratio of 82% at KBC Bank at the end of 9M12
- The LTD decrease is mainly the result of loan reduction in the MEB BU (in line with the building down of our overseas balance sheet)
  - The q-o-q LTD decrease in the Belgium BU can be explained by strong deposit growth, more than compensating the loan growth
  - The q-o-q LTD increase in the CEE BU is mainly due to CSOB CZ, where we noticed strong loan growth and very limited unsecured deposit inflow

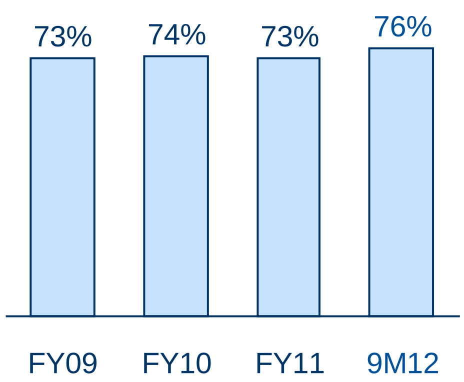
LTD ratio at KBC Bank*



LTD ratio at Belgium BU**



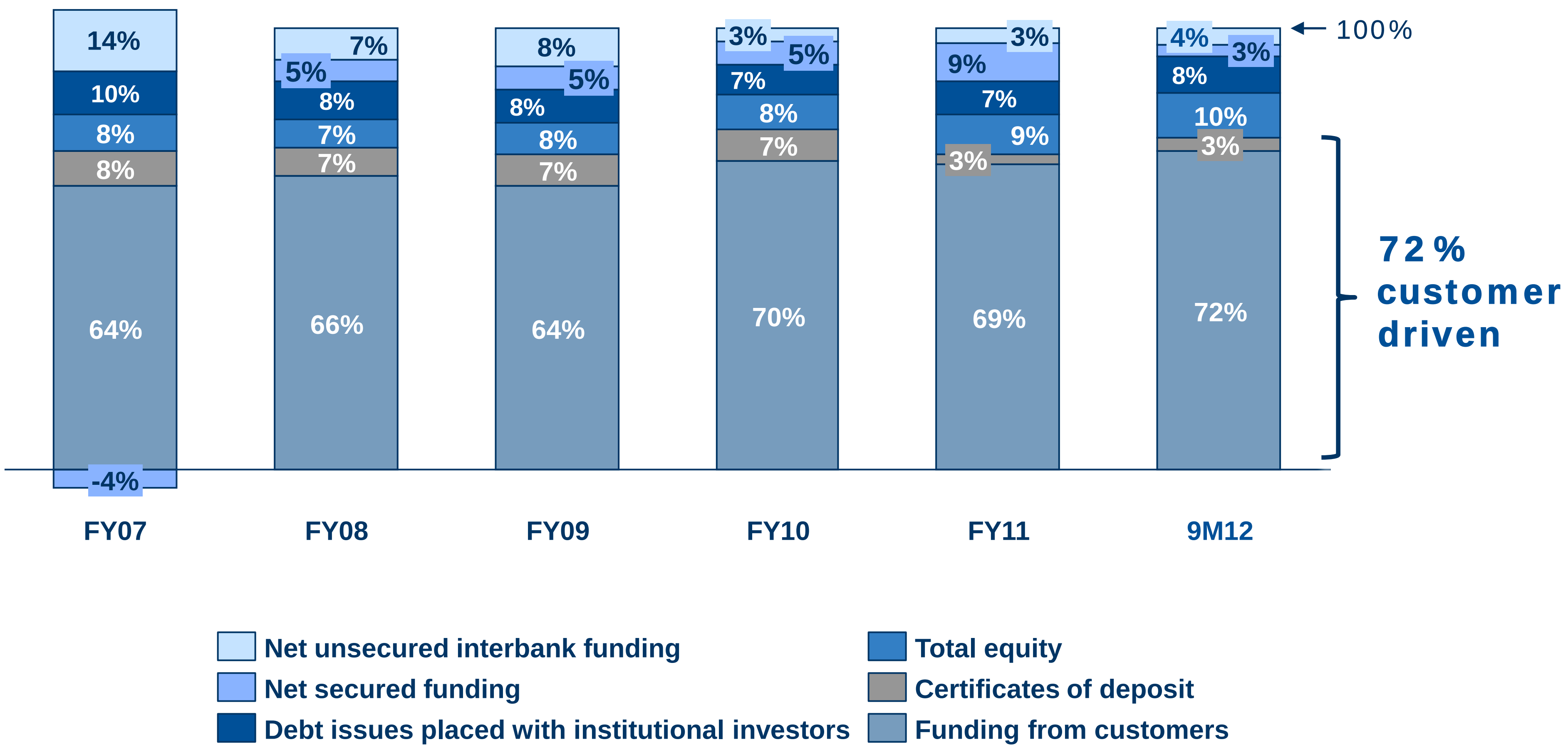
LTD ratio at CEE BU***



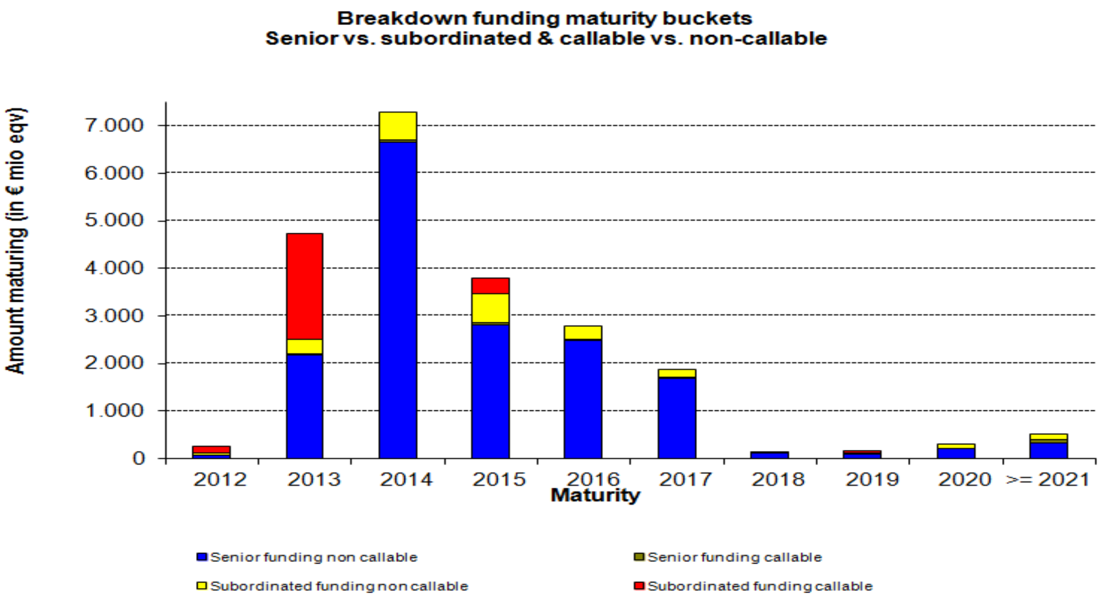
* Excluding all the entities earmarked for divestment in Group Centre: KBL *epb*, ADB, KBC Deutschland, KBC Banka, Absolut Bank and Kredyt Bank
** Excluding Centea (retroactively adjusted)
*** Excluding Kredyt Bank and Absolut Bank (items earmarked for divestment in Group Centre)

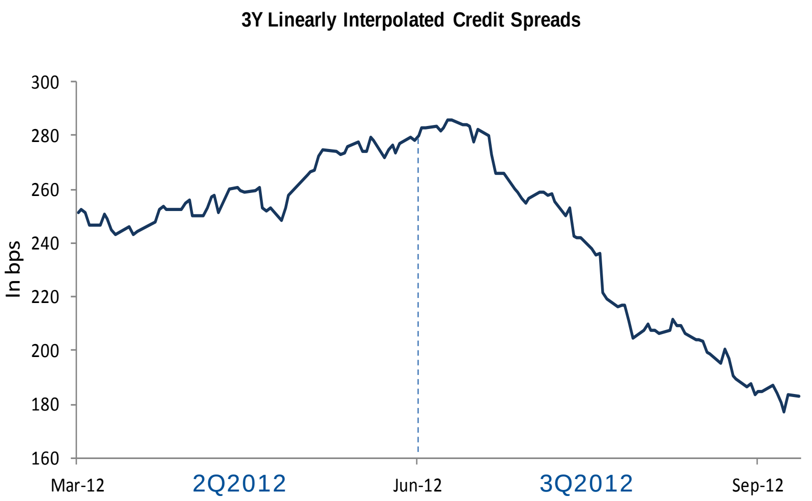
A solid liquidity position (4)

- KBC Bank continues to have a strong retail/corporate deposit base in its core markets – resulting in a stable funding mix with a significant portion of the funding attracted from core customer segments & markets



Upcoming mid-term funding maturities



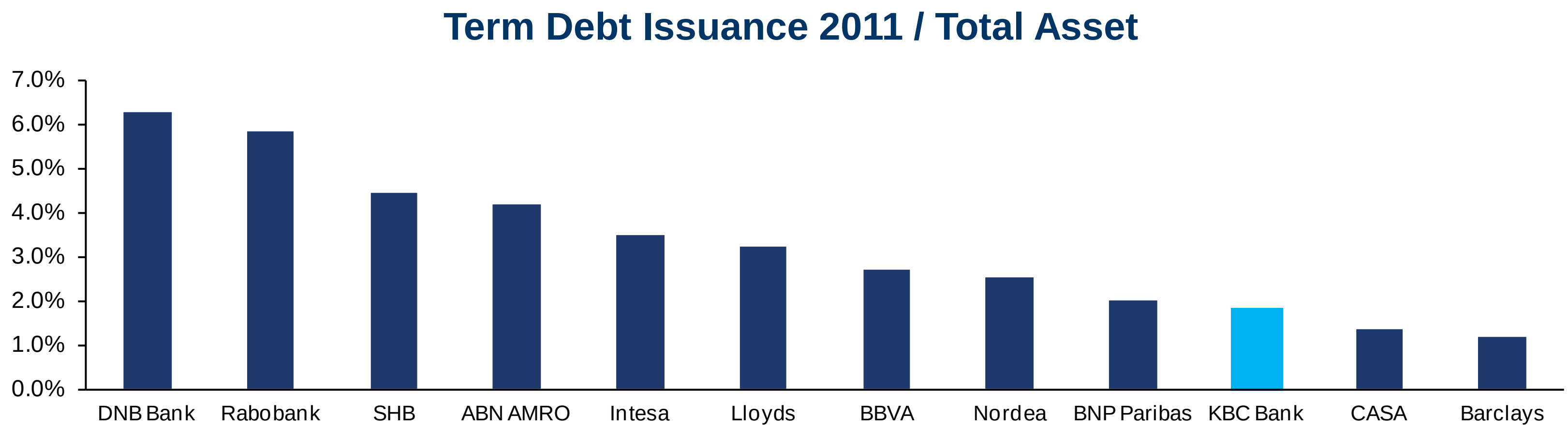


- KBC successfully issued 3 new benchmark senior unsecured deals for a total amount of 2.75bn EUR in 2012
- Long-term funding requirements for 2012 fully covered
- KBC's credit spreads narrowing in 3Q12
- KBC Bank has 5 solid sources of long-term funding:
  - Retail term deposits
  - Retail EMTN
  - Public benchmark transactions
  - Structured Notes using the private placement format
  - Covered bonds will support funding mix diversification

Note that the graph on left -hand side does not include the ECB LTRO for a total amount of 8.7bn EUR (3y maturity)

Putting things into perspective...

- Term debt issuance in 2011: 4.3bn EUR (vs. 10bn - 43bn EUR for peer group)
- Term debt issuance 2011 / Total assets of KBC Bank 2011: 1.8% (vs. 1.2% - 6.3% for peer group)



Source: KBC Bank, Bloomberg, Company Reports – as of FY2011, Dealogic

- Term debt issuance 2011 / Total assets of KBC Group 2011: 1.5%
- Total LT debt outstanding / Total assets of KBC Bank 2011: 6.7% (vs. 5.5% - 25.6% for peer group)
- Total LT debt outstanding / Total assets of KBC Group 2011: 5.7%

Contents

Wrap up (at KBC Group level)

- Well-developed bancassurance strategy and strong cross-selling capabilities
  - Strong franchise in Belgium with high and stable return levels (ROAC of 39% in 9M12)
  - Access to growth in ‘new Europe’ (most mature markets in the region)

- Resilient business performance
  - Underlying net group profit of 406m EUR for 3Q12, demonstrating resilience of commercial franchise
  - FY 2012 guidance for loan loss provisions in Ireland maintained at 500m-600m EUR

- Capital and liquidity positions further strengthened
  - Pro-forma Tier-1 ratio of 16.8% in 3Q12 at KBC Group, up from 15.4% in 2Q12
  - Estimated B3 CET at the end of 2013: 11.2% phased in (10.2% fully loaded), factoring in 4.67bn EUR repayment of YES instruments by end 2013 (of which a substantial part in 2012)
  - Continued strong liquidity position (82% LTD ratio), with 2012 funding needs covered. Covered bonds will support funding mix diversification, which will reduce funding costs

- Updated strategy
  - Groupwide communication updated strategy KBC 2013 and beyond: done
  - Preparation for implementation on 1st January 2013: on track

- Momentum maintained on divestments and derisking
  - Sales of KBL epb, Zagiel and KBC Lease Deutschland have been closed
  - GIIPS exposure reduced again, down 67% since the end of 2011
  - P&L sensitivity to CDO positions significantly reduced thanks to derisking activities

Appendices

Appendices

- KBC 2012 benchmarks + overview of outstanding benchmarks
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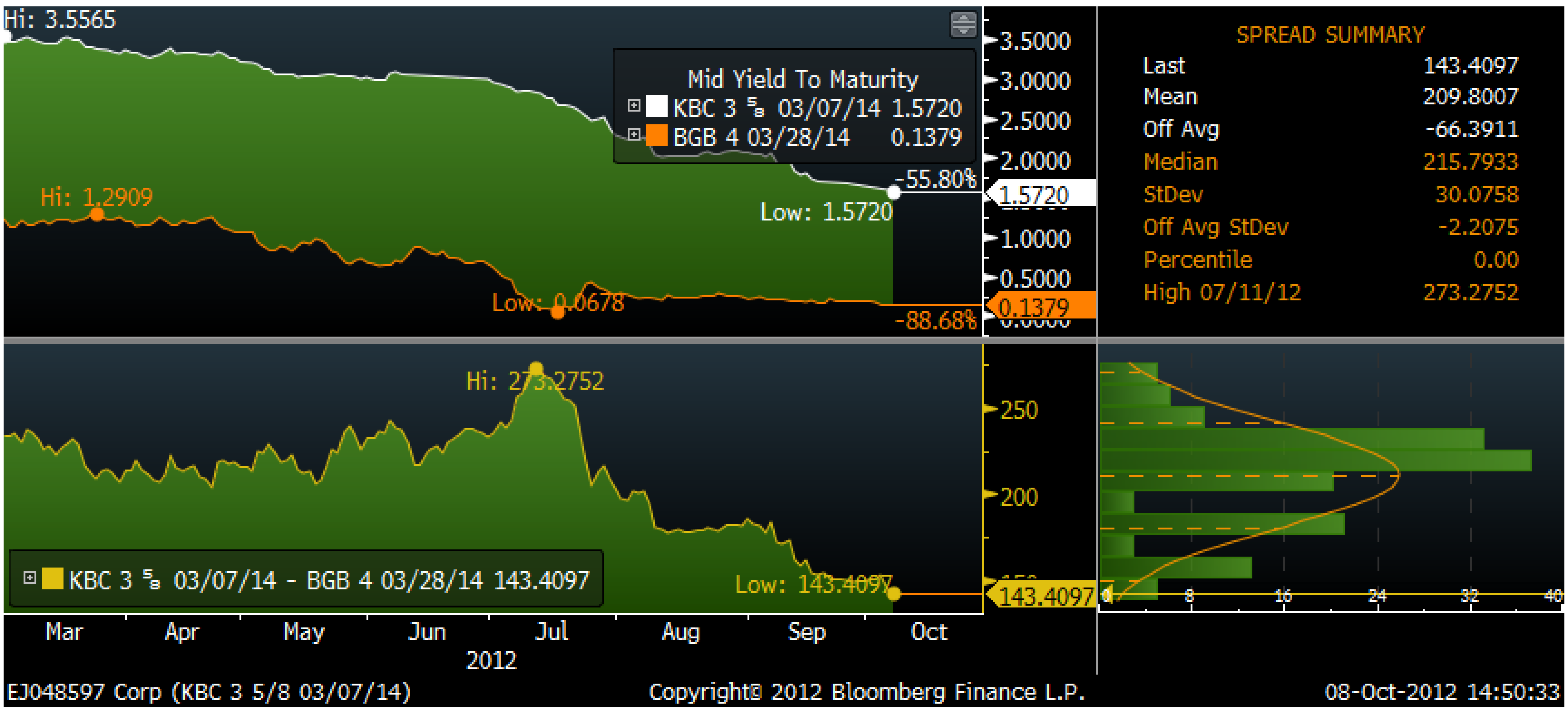
KBC 2012 Benchmarks

KBC 2Y Fixed – XS0754262755

- Notional: 1.25bn EUR
- Issue Date: 7 March 2012 – Maturity: 7 March 2014
- Coupon: 3.625%, A, Act/Act
- Re-offer spread: Mid Swap + 255bp (issue price 99.941%)
- Joint lead managers: KBC, DZ, JP Morgan, Natixis

KBC 2012 Benchmarks

Below graph compares Yield to Maturity of the Belgian OLO54(BE0000314238, maturing March 2014) with KBC 3,625%, March 2014



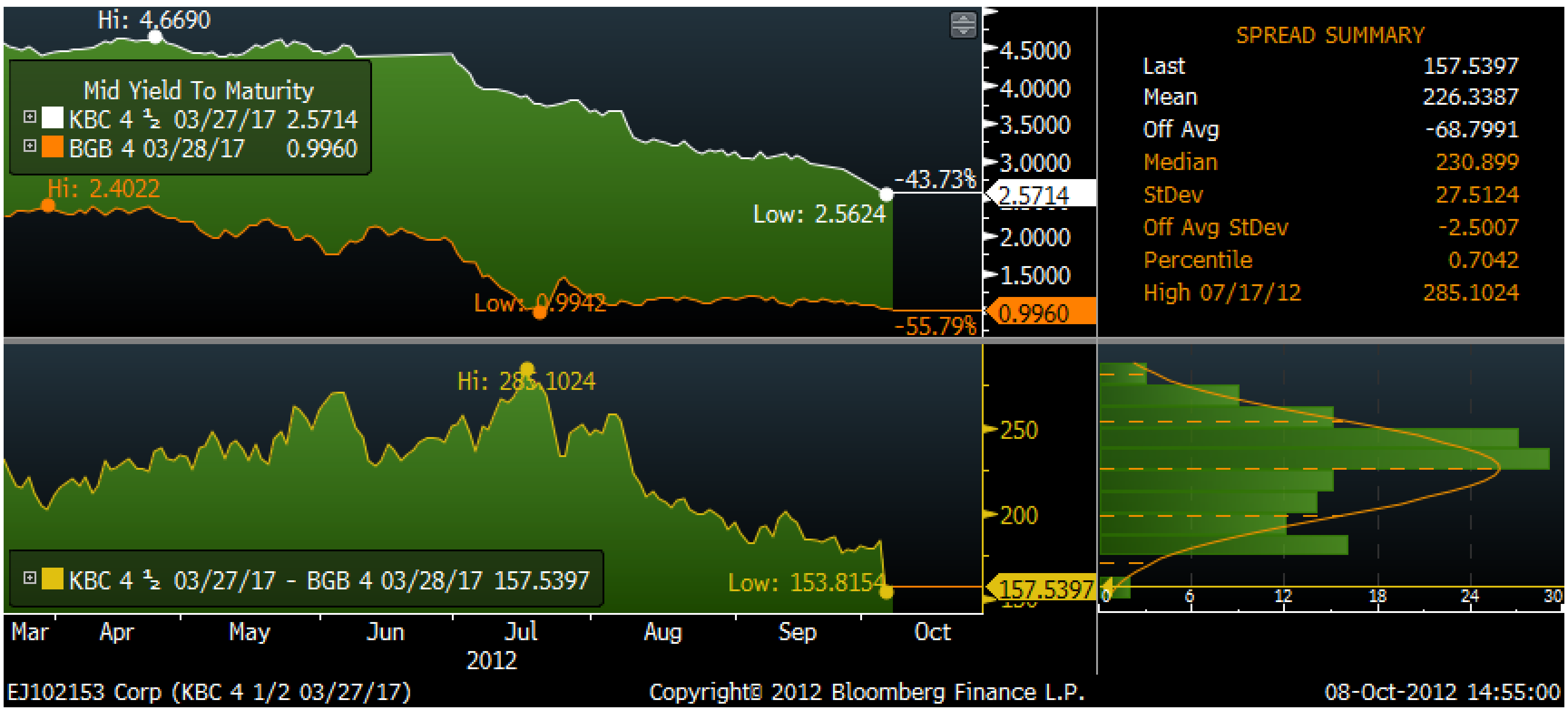
KBC 2012 Benchmarks

KBC 5Y Fixed – XS0764303490

- Notional: 1bn EUR
- Issue Date: 27 March 2012 – Maturity: 27 March 2017
- Coupon: 4.50%, A, Act/Act
- Re-offer spread: Mid Swap + 285bp (issue price 99.77%)
- Joint lead managers: KBC, UBS, GS, Commerzbank

KBC 2012 Benchmarks

Below graph compares Yield to Maturity of the Belgian OLO49(BE0000309188, maturing March 2017) with KBC 4.50%, March 2017



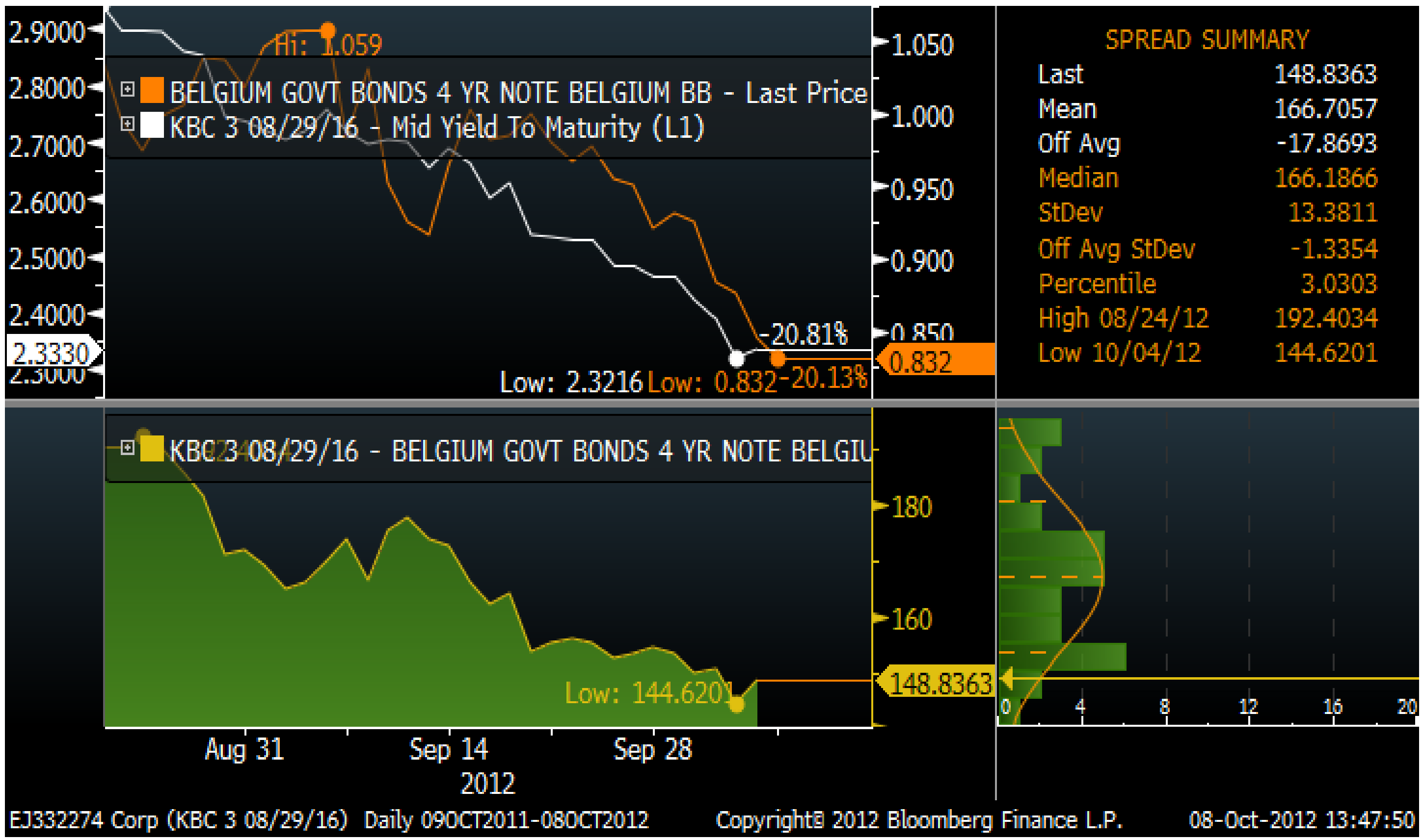
KBC 2012 Benchmarks

KBC 4Y Fixed – XS0820869948

- Notional: EUR 500m
- Issue Date: 29 August2012 – Maturity: 29 August 2016
- Coupon: 3%, A, Act/Act
- Re-offer spread: Mid Swap + 225bp (issue price 99.64%)
- Joint lead managers: KBC, Commerzbank, Morgan Stanley, Natixis

KBC 2012 Benchmarks

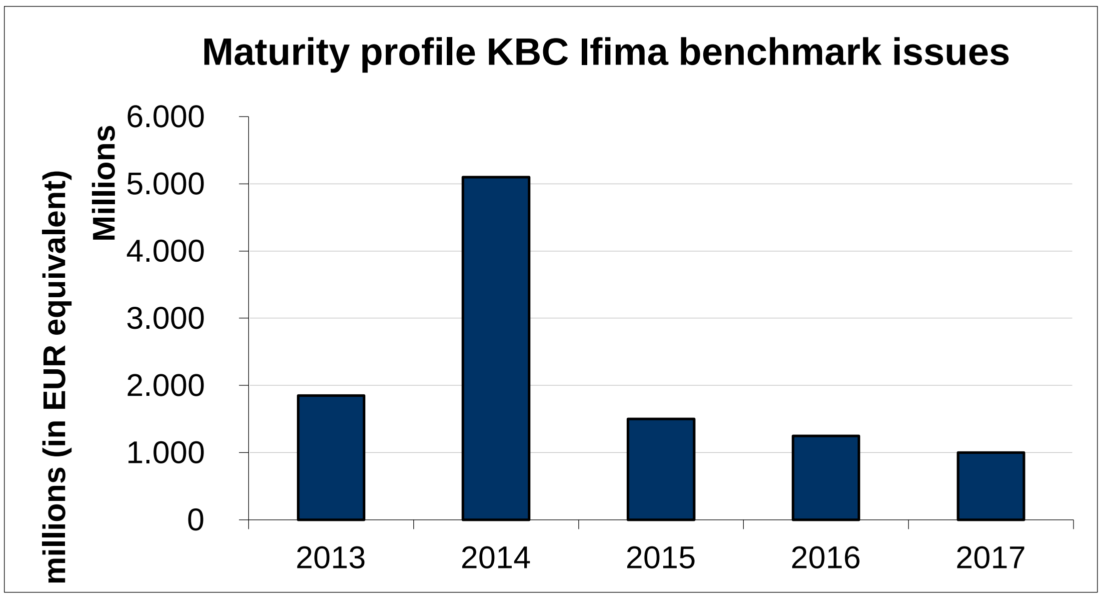
Below graph compares Yield to Maturity of the Belgian OLO47(BE0000307166, maturing Sep16) with KBC 3%, August 2016



Outstanding Benchmarks

Tranche Report

Issuer	Curr	Amount issued	Coupon	Settlement Date	Maturity Date	ISIN	YEAR
KBC Ifima N.V.	EUR	1.602.615.000	6-mth Euribor -60bp	31 Mar 2008	31/03/2014	XS0340282739	2014
KBC Ifima N.V.	EUR	250.000.000	3-mth Euribor +85bp	04 Mar 2008	04/03/2013	XS0350935671	2013
KBC Ifima N.V.	EUR	250.000.000	3-mth Euribor +85bp	06 Mar 2008	06/03/2013	XS0351341150	2013
KBC Ifima N.V.	EUR	743.968.000		16 May 2008	16/05/2014	XS0352674682	2014
KBC Ifima N.V.	EUR	250.000.000	4,75	26/jan/09	26/01/2014	XS0406774538	2014
KBC Ifima N.V.	EUR	1.250.000.000	4,5	17/sep/09	17/09/2014	XS0452462723	2014
KBC Ifima N.V.	EUR	750.000.000	3,875	31 Mar 2010	31/03/2015	XS0498962124	2015
KBC Ifima N.V.	EUR	350.000.000	3-mth Euribor +165bp	19/jul/10	19/07/2013	XS0527072937	2013
KBC Ifima N.V.	EUR	1.000.000.000	4	1/mrt/11	01/03/2013	XS0597921724	2013
KBC Ifima N.V.	EUR	750.000.000	5	16/mrt/11	16/03/2016	XS0605440345	2016
KBC Ifima N.V.	EUR	250.000.000	3,875	14/04/2011	31/03/2015	XS0498962124	2015
KBC Ifima N.V.	EUR	500.000.000	4,375	25/05/2011	26/10/2015	XS0630375912	2015
KBC Ifima N.V.	EUR	1.250.000.000	3,625	7/03/2012	07/03/2014	XS0754262755	2014
KBC Ifima N.V.	EUR	1.000.000.000	4,5	27/03/2012	27/03/2017	XS0764303490	2017
KBC Ifima N.V.	EUR	500.000.000	3	29/08/2012	29/08/2016	XS0820869948	2016



Main characteristics of outstanding T1 issues

SUBORDINATED BOND ISSUES KBC BANK

	KBC Bank Funding Trust II	KBC Bank Funding Trust III	KBC Bank Funding Trust IV	KBC Bank NV	KBC Bank NV	KBC Bank NV
Amount issued Tendered	EUR 280,000,000 EUR 161,300,000	USD 600,000,000 USD 431,400,000	EUR 300,000,000 EUR 179,200,000	GBP 525,000,000 GBP 480,500,000	EUR 1,250,000,000	EUR 700,000,000
Net Amount	EUR 118,700,000	USD 168,600,000	EUR 120,800,000	GBP 44.500,000		
ISIN-code	XS0099124793	USU2445QAA68 / US48239AAA79	US48239FAA66 / USU2445TAA08	BE0119284710	BE0934378747	XS0368735154
Call date	30/06/2009	2/11/2009	10/11/2009	19/12/2019		27/06/2013
Coupon	6,875%	9,86%	8,220%	6,202%	8,000%	8,000%
Step-up coupon	3m euribor + 300bps	3m usd libor + 405bps	3m usd libor + 405bps	3m gbp libor + 193bps	no step-up	no step-up
First (next) call date	31/12/2012	2/02/2013	10/02/2013	19/12/2019	14/05/2013	27/06/2013
ACPM Dividend Stopper	- -	- -	- -	Yes Yes	Yes Yes	Yes Yes
Conversion into PSC	-	-	-	Yes	Yes	Yes
Trigger	-	-	-	Supervisory Event or general "concursus creditorum"	Supervisory Event or general "concursus creditorum"	Supervisory Event or general "concursus creditorum"
Dividend payments	Dividends are only payable with respect to any Dividend Period if, and to the extent that, the Dividends for the corresponding Dividend Period are declared (or deemed declared for the purposes, and subject to the conditions of the Bank Guarantuee or Holding Guarantee) on the securities owned by the Trust (together with the aforementioned guarantees, the assets of the Trust). Dividends will be paid to the extent that the Trust has funds available for the payment of such Dividends from its assets.					

Tender offer organized in September 2009

Appendices

- KBC 2011 benchmarks + overview of outstanding benchmarks
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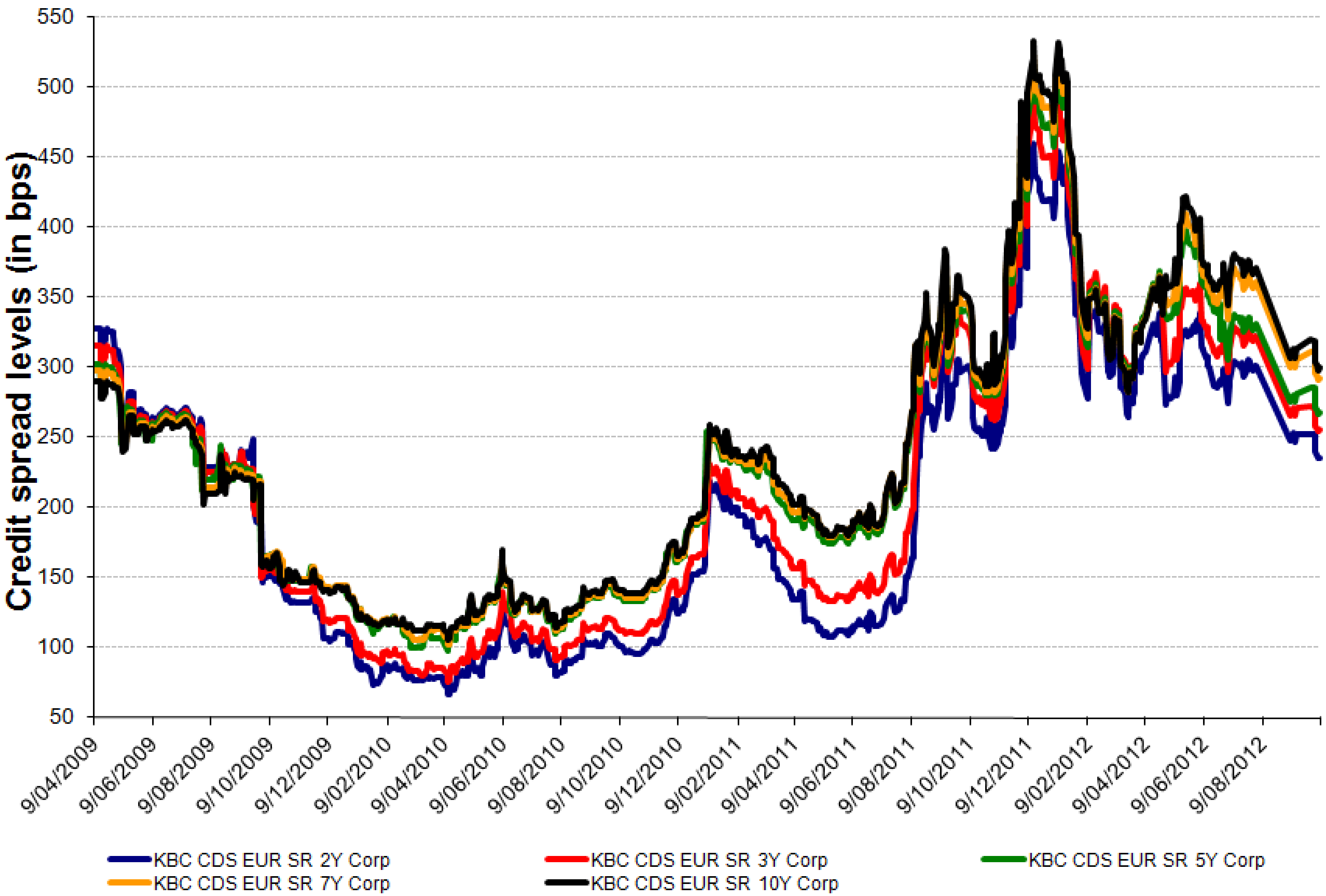
KBC Bank CDS levels since 2009



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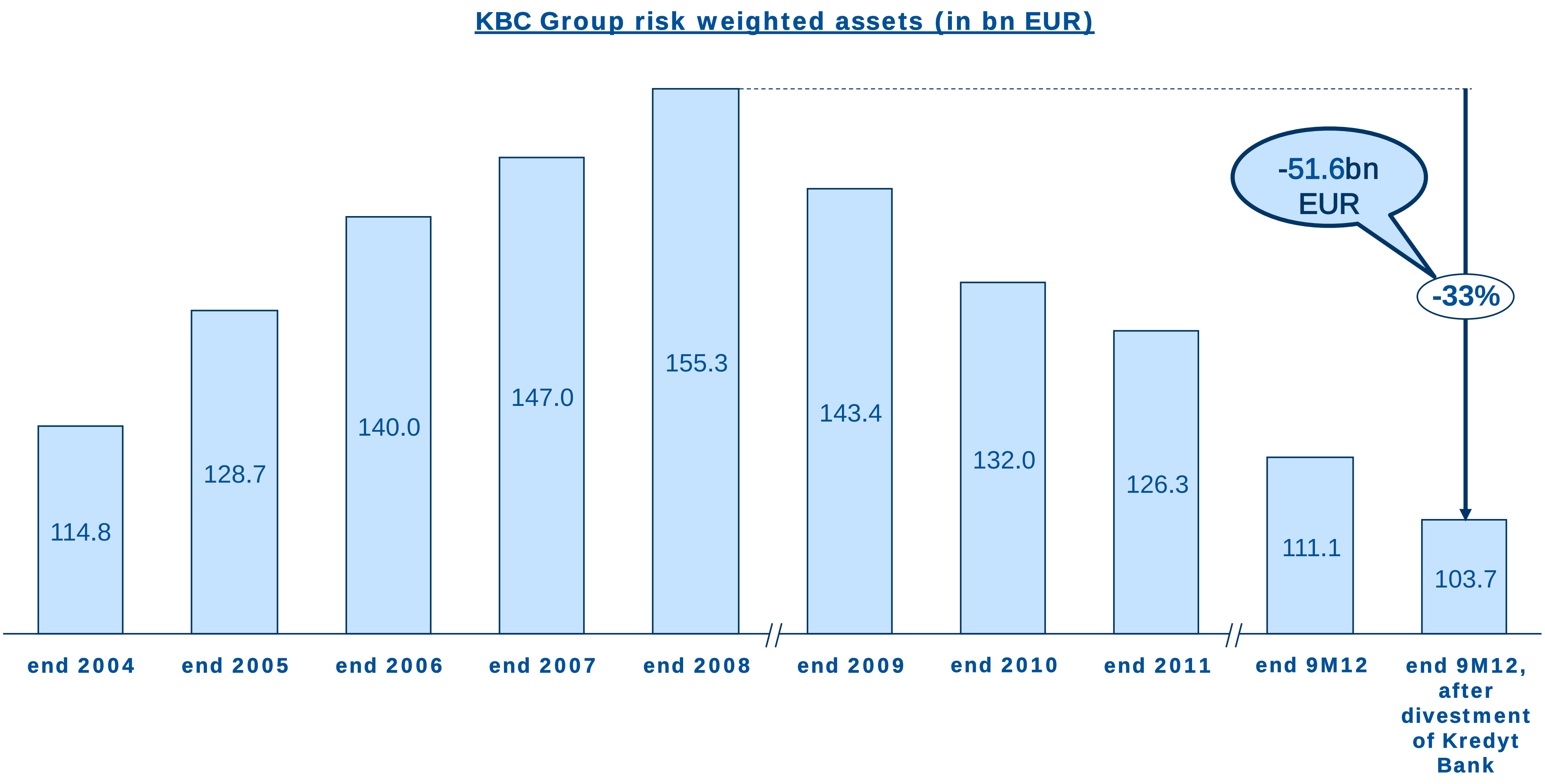
Overview of divestment programme

Finalised:	
KBC FP Convertible Bonds	✓
KBC FP Asian Equity Derivatives	✓
KBC FP Insurance Derivatives	✓
KBC FP Reverse Mortgages	✓
KBC Peel Hunt	✓
KBC AM in the UK	✓
KBC AM in Ireland	✓
KBC Securities BIC	✓
KBC Business Capital	✓
Secura	✓
KBC Concord Taiwan	✓
KBC Securities Romania	✓
KBC Securities Serbia	✓
Organic wind-down of international MEB loan book outside home markets	✓
Centea	✓
Fidea	✓
Warta	✓
KBL *European Private Bankers*	✓
Zagiel	✓
Signed:	
Kredyt Bank	✓

In preparation/work-in-progress for 2012/2013 (including)
Absolut Bank
KBC Banka
NLB
Antwerp Diamond Bank
KBC Bank Deutschland

RWA reduced by more than initially planned



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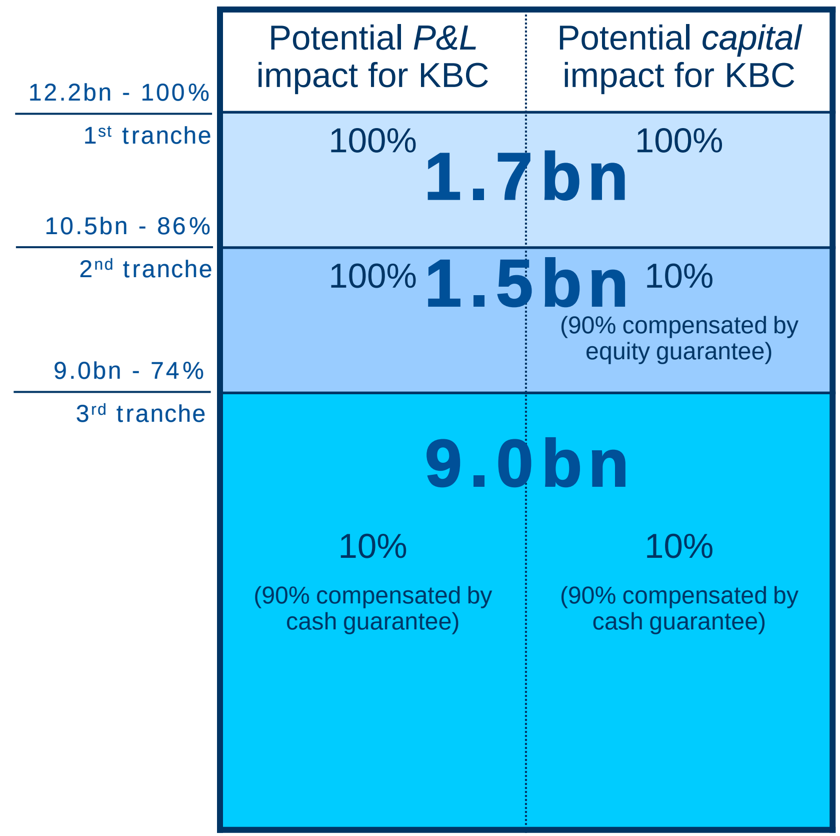
Summary of government transactions (1)

- State guarantee covering 12.2bn* euros' worth of CDO-linked instruments
  - Scope
    - CDO investments that were not yet written down to zero (2.1bn EUR) when the transaction was finalised
    - CDO-linked exposure to MBIA, the US monoline insurer (10.1bn EUR)
  - First and second tranche: 3.2bn EUR, impact on P&L borne in full by KBC, KBC has option to call on equity capital increase up to 1.3bn EUR (90% of 1.5bn EUR) from the Belgian State
  - Third tranche: 9.0bn EUR, 10% of potential impact borne by KBC
  - Instrument by instrument approach



• Excluding all cover for expired, unwound or terminated CDO positions

Summary of government transactions (2)

7bn EUR worth of core capital securities subscribed by the Belgian Federal and Flemish Regional Governments

	Belgian State	Flemish Region
Amount	**3.5bn**	**3.5bn**
Instrument	Perpetual fully paid up new class of non-transferable securities qualifying as core capital	
Ranking	Pari passu with ordinary stock upon liquidation	
Issuer	KBC Group Proceeds used to subscribe ordinary share capital at KBC Bank (5.5bn) and KBC Insurance (1.5bn)	
Issue Price	29.5 EUR	
Interest coupon	Conditional on payment of dividend to shareholders The higher of (i) 8.5% or (ii) 120% of the dividend for 2009 and 125% for 2010 onwards Not tax deductible	
Buyback option KBC	Option for KBC to buy back the securities at 150% of the issue price (44.25)	
Conversion option KBC	From December 2011 onwards, option for KBC to convert securities into shares (1 for 1). In that case, the State can ask for cash at 115% (33.93) increasing every year by 5% to the maximum of 150%	No conversion option

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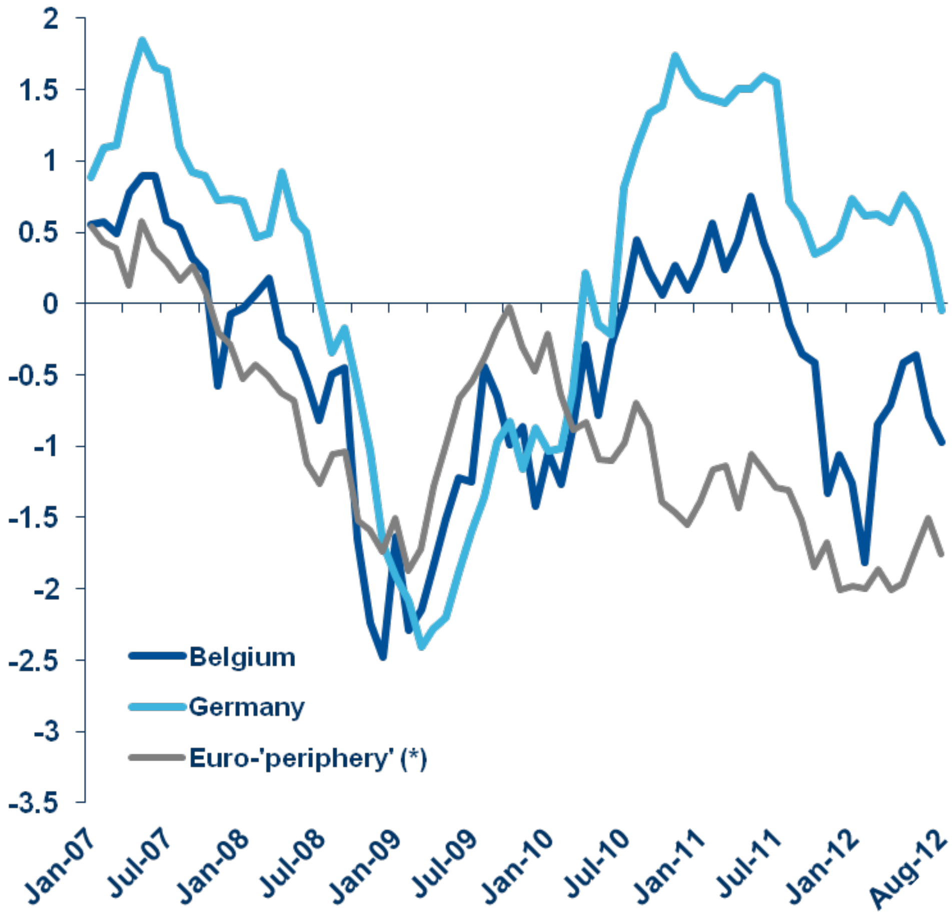
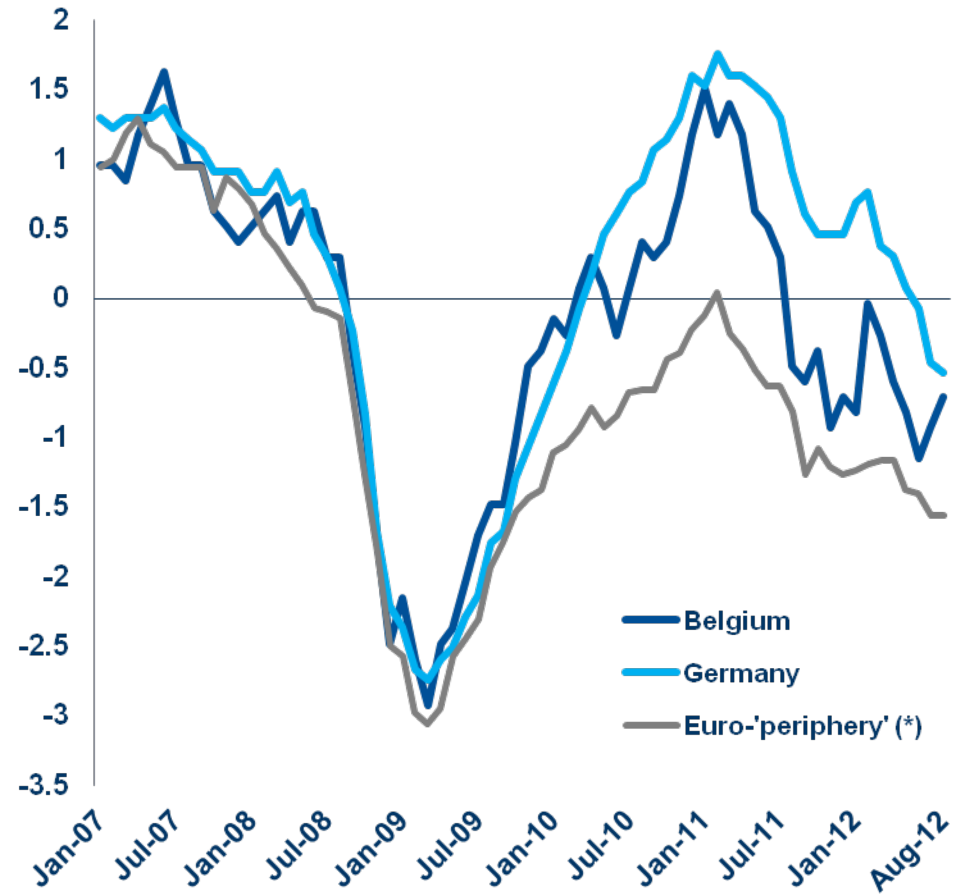
EMU confidence indicators remain weak

Consumer confidence (standard deviation from LT-average)



Producer confidence (standard deviation from LT-average)

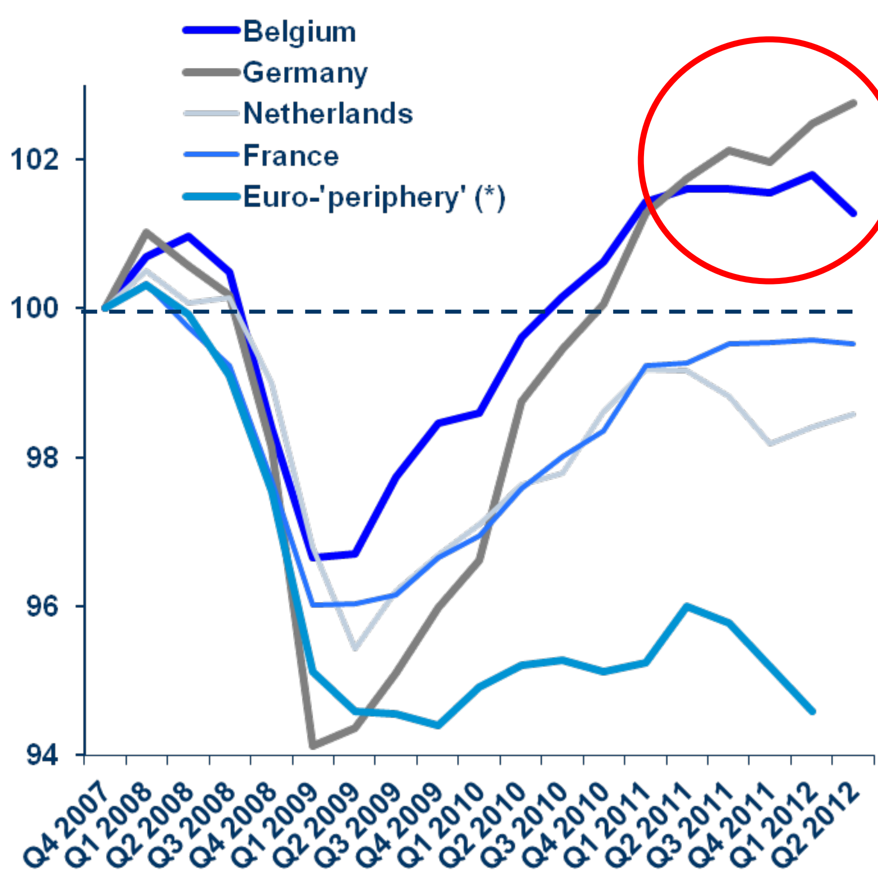


(*) Euro-'periphery' = Portugal, Ireland, Italy, Greece & Spain

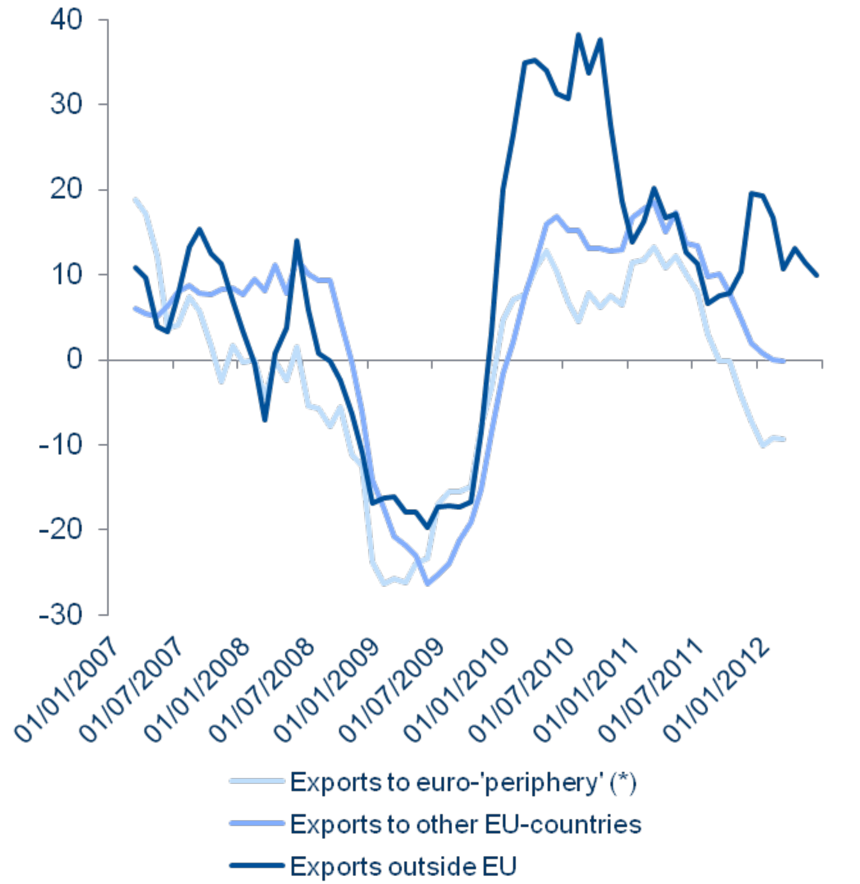
Source: KBC, Group Chief Economist Department

Belgium - Economy stagnates since early 2011

Belgian economy releases German growth miracle (real GDP, Q4 2007 = 100)



Belgium – Export dynamics weaken (year-on-year %-change)

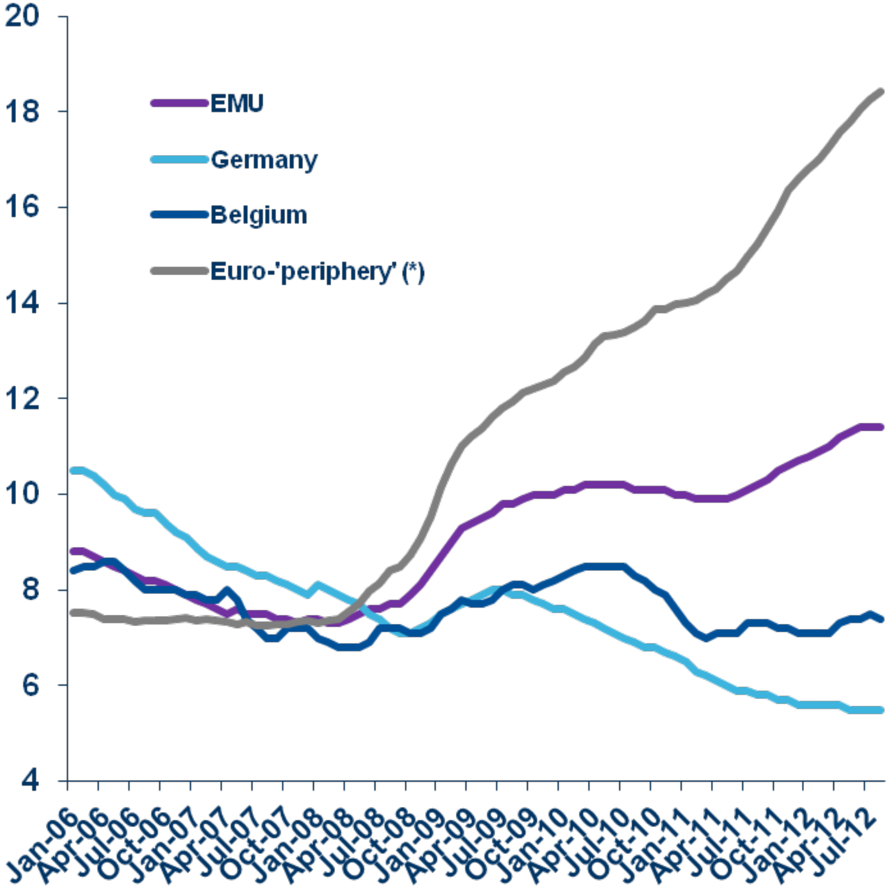


(*) Euro-'periphery' = Portugal, Ireland, Italy, Greece & Spain

Source: KBC, Group Chief Economist Department

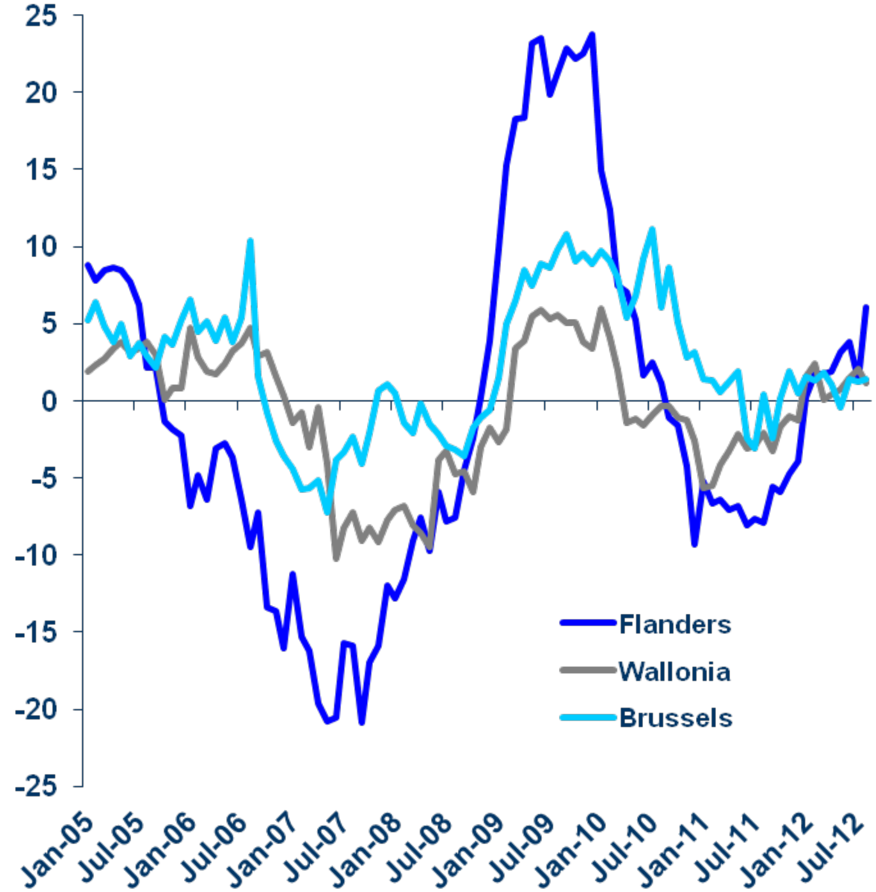
Belgium - Labour market climate worsens

Harmonised unemployment rate
(% of labour force)



(*) Euro-'periphery' = Portugal, Ireland, Italy, Greece & Spain

Number of unemployed
(year-on-year %-change)



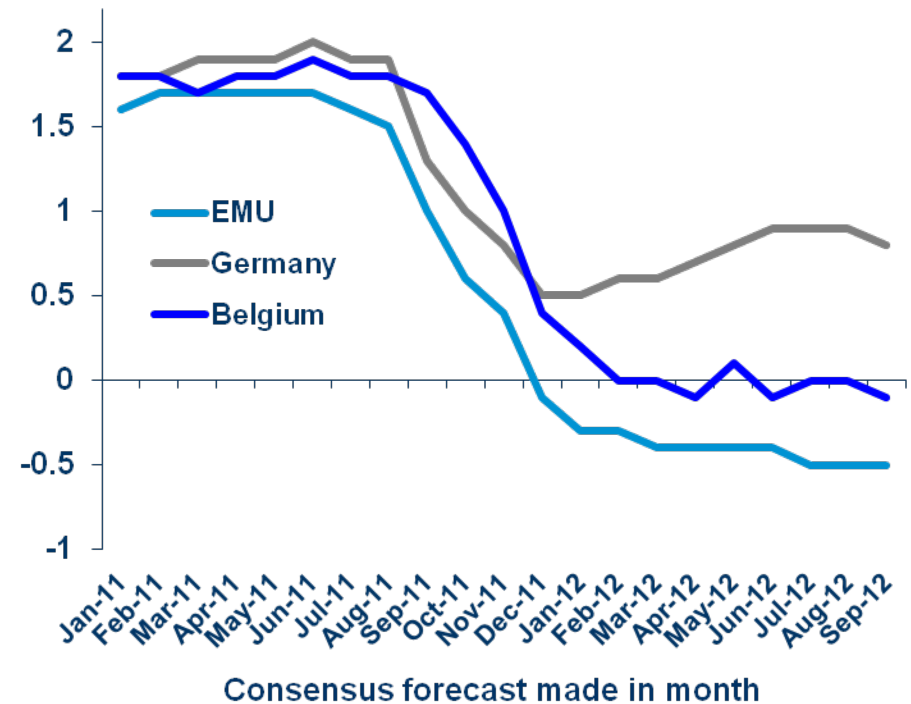
Source: KBC, Group Chief Economist Department

Belgium – Small contraction in 2012

KBC growth outlook

	Real GDP growth (in %)		
	2011	*2012*	*2013*
US	1.8	2.0	1.9
EMU	1.6	-0.5	0.3
Germany	3.1	0.7	1.3
Belgium	1.9	-0.1	1.1
Czech Rep.	1.7	-1.1	0.8
Slovakia	3.3	2.5	2.5
Hungary	1.6	-1.2	0.5
Poland	4.3	2.3	2.0
Bulgaria	1.7	0.8	1.6

Evolution of consensus forecasts real GDP-growth 2012 (in %)

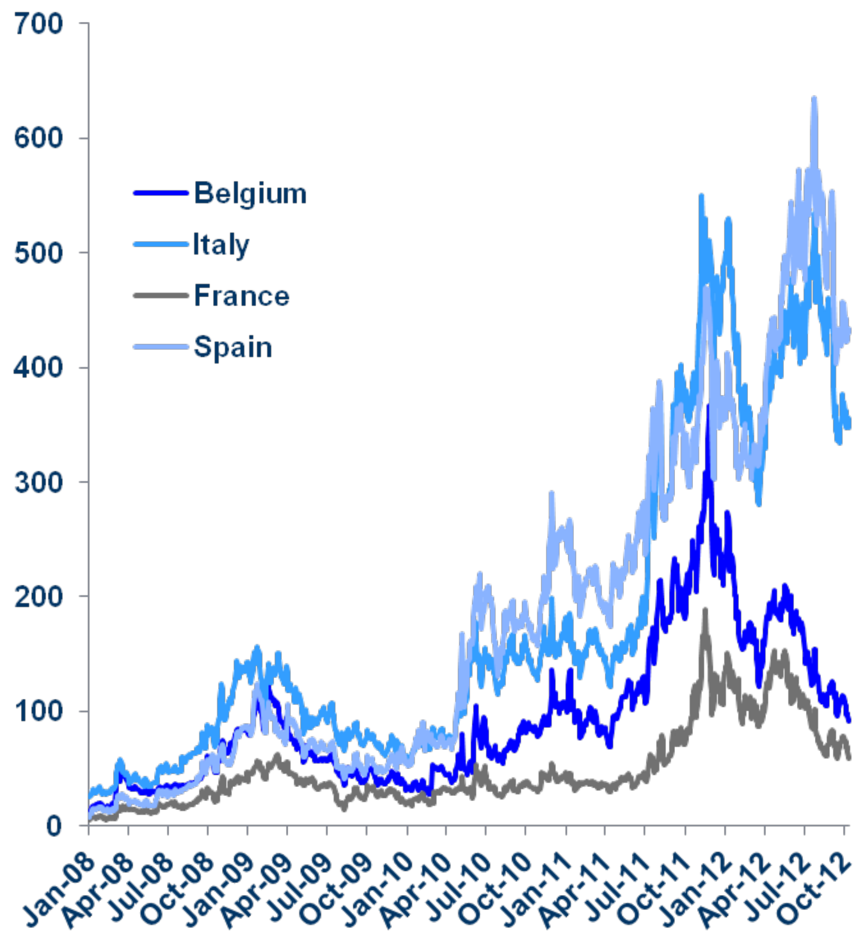


Source: Consensus Economics Inc.

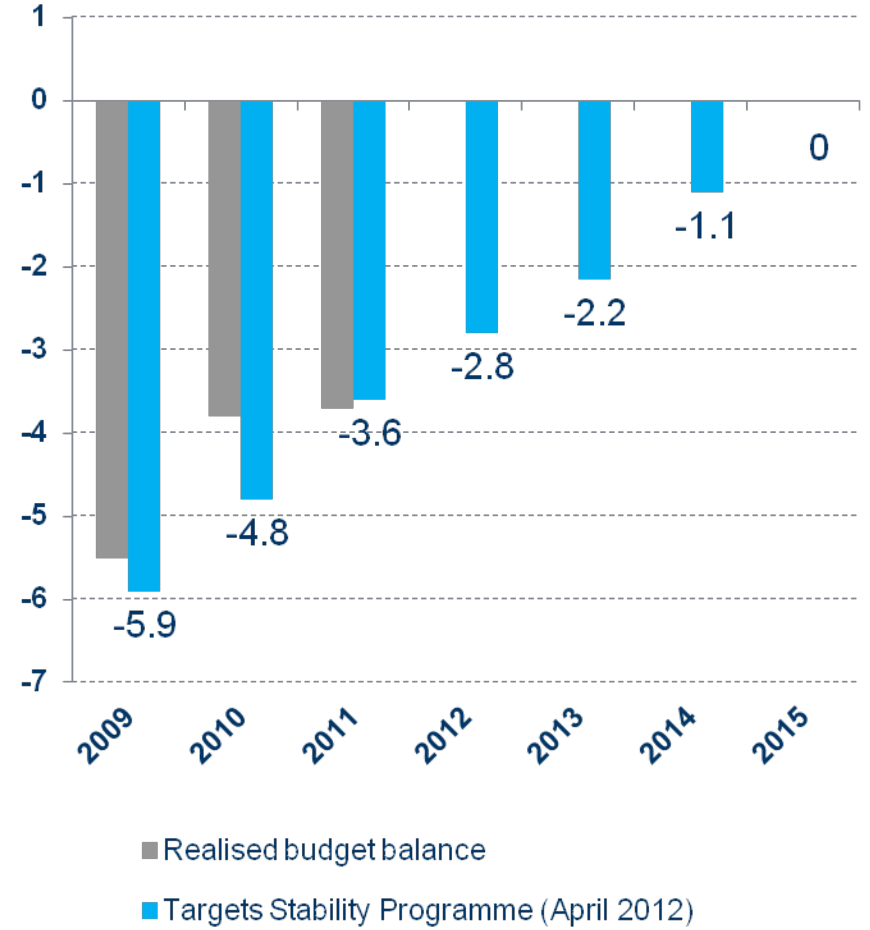
Source: KBC, Group Chief Economist Department

Public deficit reduction in line with Stability Programme Target, but still some way to go

Intra-EMU interest differentials (yield 10 y. gov. bonds vs. Germany in bps.)



Belgium - Government budget balance (% of GDP)



Source: KBC, Group Chief Economist Department