# Company profile | KBC Group in a nutshell (1)



## Diversified and strong business performance

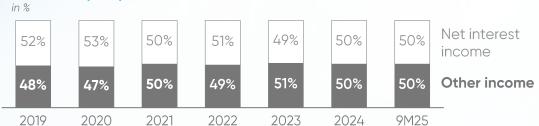
- geographically ...
  - Mature markets (BE, CZ) combined with growth markets (SK, HU, BG)
  - Robust market position in all key markets & strong trends in loan and deposit growth



#### ... and from a business point of view

- An integrated bank-insurer
- Strongly developed & tailored AM business
- Strong value creator with good operational results through the cycle
- Unique selling proposition: in-depth knowledge of local markets and profound relationships with clients
- Integrated model creates efficiency gains and results in a complementary & optimised product offering
- Broadening 'one-stop shop' offering to our clients

#### **KBC** Group topline diversification



# We want to be among Europe's best performing financial institutions

- We are a leading European financial group with a focus on providing bankinsurance products and services to retail, SME and mid-cap clients, in our core countries: Belgium, Czech Republic, Slovakia, Hungary and Bulgaria
- As a result of the withdrawal from Ireland, arising M&A opportunities beyond our core markets may be assessed (for approval of the Board of Directors) taking into account very strict strategic, financial, operational & risk criteria



# Firmly embedded sustainability strategy

- As a company that aims to support the transition to a more sustainable and climate-proof society, we have made sustainability integral to our overall business strategy and integrated it into our day-to-day business operations and the products and services we provide
- Our sustainability strategy consists of three cornerstones: encouraging responsible behaviour on the part of all our employees, increasing our positive impact on society and limiting any adverse social impact we might have

# Company profile | KBC Group in a nutshell (2)



# High profitability (IFRS 17 figures)

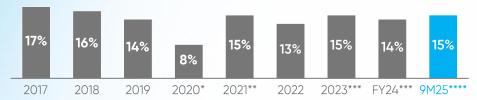






\* Adjusted for specific items

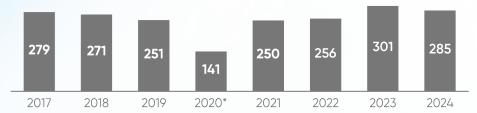
# Return on Equity



- \* 11% when adjusted for the collective Covid-19 impairments
- \*\* When excluding the one-off items due to the pending sales transactions in Ireland
- \*\*\* Excluding one-offs
- \*\*\*\* When bank & insurance taxes are evenly spread throughout the year and excluding one-offs

#### CET1 generation before any capital deployment

in bps



\* 202bps when adjusted for the collective Covid-19 impairments

# Solid capital position

#### CET 1 ratio (fully loaded, Danish compromise)



- \* As of 2025, unfloored fully loaded CET1 ratio under Basel 4
- \*\* It includes all regulatory requirements known as at 31/10/2025

# **Robust liquidity**





# Company profile | KBC Group in a nutshell (3)

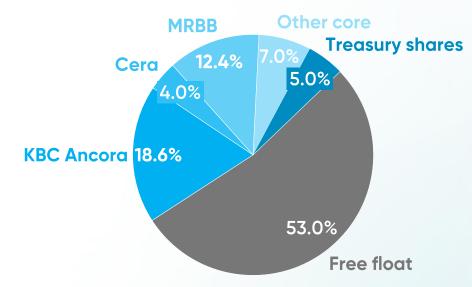


## Dividend policy & capital distribution

#### The Board of Directors decided:

- the dividend policy as from 2025:
  - A payout ratio (including AT1 coupon) between 50%-65% of consolidated profit of the accounting year.
  - An interim dividend of 1 EUR per share in November of each accounting year as an advance on the total dividend
- the capital deployment policy as from 2025:
  - KBC aims to be amongst the better capitalised financial institutions in Europe
  - Each year (when announcing the full year results), the Board
    of Directors will take a decision, at its discretion, on the
    capital deployment. The focus will predominantly be on
    further organic growth and M&A
  - KBC sees a 13% unfloored fully loaded CET1 ratio (\*) as the minimum
  - KBC will fill up the AT1 and Tier 2 buckets within P2R and will start using SRTs (as part of RWA optimisation program)

# Shareholder structure (as at end 3Q25)



- Roughly 42% of KBC shares are owned by a syndicate of core shareholders, providing continuity to pursue long-term strategic goals. Committed shareholders include the Cera/KBC Ancora Group (co-operative investment company), the Belgian farmers' association (MRBB) and a group of Belgian industrialist families
- The free float is held mainly by a large variety of international institutional investors

(\*) fully loaded Basel 4 CET1 ratio excluding output floor impact

# KBC will acquire 365.bank in Slovakia (as announced together with the 1Q25 results in May)



KBC has agreed to acquire (in cash) 98.45% of 365.bank in Slovakia, based on a total value for 365.bank of 761m EUR



# Indisputable strategic rationale

- Enhancing the footprint in Slovakia by strengthening the operating size in the market and reaching a 16% market share (total assets), closing the gap with the top 3 competitors
- In line with KBC's strategy to achieve reference positions in its core markets, the increase in critical market mass and the complementary business mix of 365.bank and ČSOB SK will allow KBC to further benefit from cross-selling potential
- KBC will particularly strengthen its reach in retail banking as well as benefit from access to the unique client base and distribution network of 365.bank (and exclusive partnership with Slovak Post)

# Strong financial rationale

- EPS accretive from year 1 onwards
- Purchase price represents a 1.4x Book Value 1 and 9.4x P/E2 multiple
- Leveraging on the combined entity, the cross-selling potential and KBC's expertise:
  - Synergies (incl. integration and restructuring costs) will quickly increase to at least 75m EUR as of 2028 onwards (pre-tax)
  - Return on investment is estimated at 16%, while the RoE of the pro-forma combined Slovakian entity is uplifted to roughly 15% (both by 2028, i.e. after a two-year integration period), substantially above the cost of equity
- Estimated capital impact on KBC Group's unfloored fully loaded CET1 ratio will be limited to approximately -50bps upon closing
- This transaction is fully in line with the updated capital deployment plan as from 2025, with focus predominantly on further organic growth and M&A
- The transaction is subject to relevant regulatory and anti-trust approvals and expected to close by the end of this year

Notes<sup>: 1</sup>based on the equity position of 365.bank at year-end 2024; <sup>2</sup>based on the average 2022-2024 net profit of 365.bank

# KBC strengthens its position in Central Europe with the acquisition of Business Lease in the Czech Republic and Slovakia (as announced on October 23, 2025)



KBC has agreed to acquire Business Lease Czech Republic and Business Lease Slovakia, for a total consideration of 72m EUR

## Indisputable strategic rationale

- With this transaction, KBC Group will significantly expand its leasing activities in Central Europe and strengthen its market position in both countries, becoming a top 5 player in Czech Republic and a top 3 player in Slovakia
- The combined entity will be able to further increase operational efficiency, optimise customer experience and unlock substantial benefits, including cross-selling opportunities
- In line with KBC's strategy to achieve reference positions in its core markets, this transaction will lead to further income diversification at KBC Group

# Strong financial rationale

- EPS accretive from year 1 onwards
- Purchase price represents a 1.4x Book Value (year-end 2024)
- Leveraging on the combined entity, the cross-selling potential and KBC's expertise, synergies (incl. integration and restructuring costs) will quickly increase to high single digit million euros per year, after a two-year integration period (pre-tax). Return on investment is estimated at 14%
- Estimated capital impact on KBC Group's unfloored fully loaded CET1 ratio will be limited to an immaterial -4bps upon closing
- This transaction is fully in line with the updated capital deployment plan as from 2025, with focus predominantly on further organic growth and M&A
- The transaction is subject to relevant anti-trust approvals and is expected to close in 1Q26

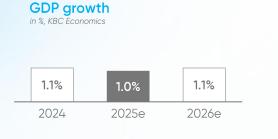
# Company profile | Well-defined core markets



# **Belgium BU**



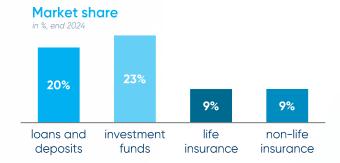
# Market share in %, end 2024 27% loans and investment deposits funds insurance insurance insurance

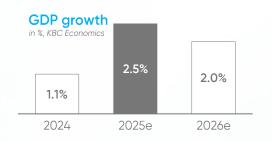




# Czech Republic BU









#### **International Markets BU**



